Causes and Consequences of Urban Hospital Closings and Reconfigurations, 1936 - 2010

Alan Sager, Ph.D.

Professor of Health Policy and Management Boston University School of Public Health asager@bu.edu

Boston University School of Public Health

Thursday 14 March 2013

For discussion only. Please do not cite, copy, or circulate.

Parts of this work were financed by the Robert Wood Johnson Foundation; the Health Care Financing Administration (now CMS); and the Office of the Secretary, U.S. Department of Health, Education, and Welfare (now DHHS). The findings, analyses, and conclusions are the author's and not those of sponsoring organizations. Thanks to the research assistants who contributed greatly to this project at various times from 1979 through 2012

> Deborah L. Dennis Sylvia F. Pendleton Hal Salzman William J. McMullen Eric Pomeranz Nancy Halloran Jonathan Eddinger Jonathan Meyers **Jasprit Deol** Cindy Chen Jen Ruth Ebert Shanta Shepherd Christopher Toretsky

OVERVIEW

- A. The terrain
- B. Identifying the hospitals that are likelier to close
- C. Why do hospital closings matter? Access, Cost, Quality
- D. Stabilizing needed hospitals

A. The terrain

Overview

- The care we get depends heavily on the caregivers we've got.
- The configuration of urban hospital care—location, hospital type, and number of beds—evolves constantly.
- Over the decades, smaller and mid-size hospitals, and those located in black neighborhoods, have been much likelier to close. Efficiency confers no survival value.
- Patterns differ across cities but consequences for access and cost appear undesirable, on balance. Consequences for quality appear mixed.
- Financial, legal, and policy tools can and should be employed to identify and stabilize needed hospitals and ERs.

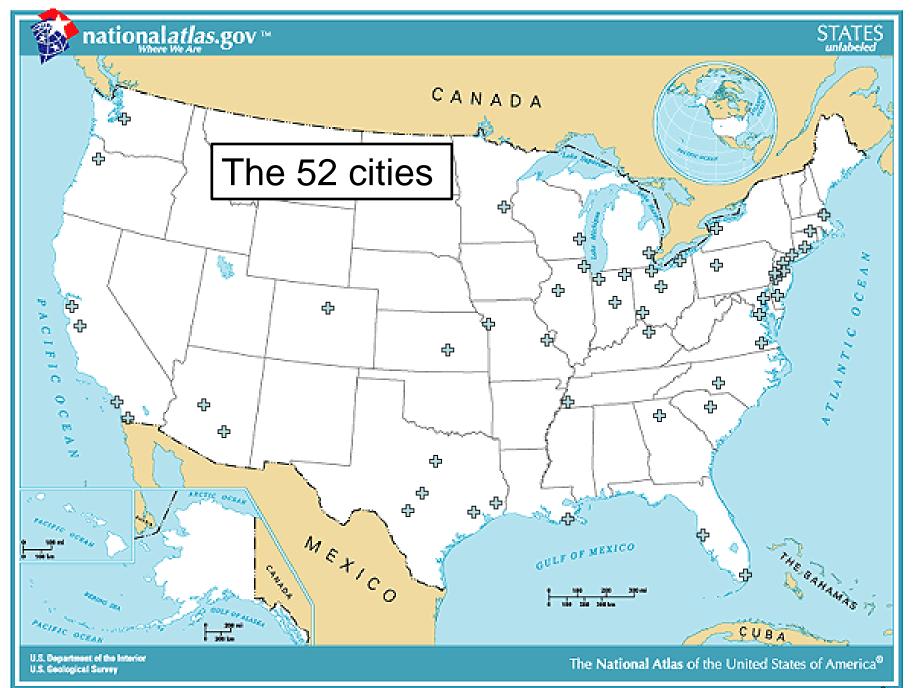
Why? When? Which?

• Why?

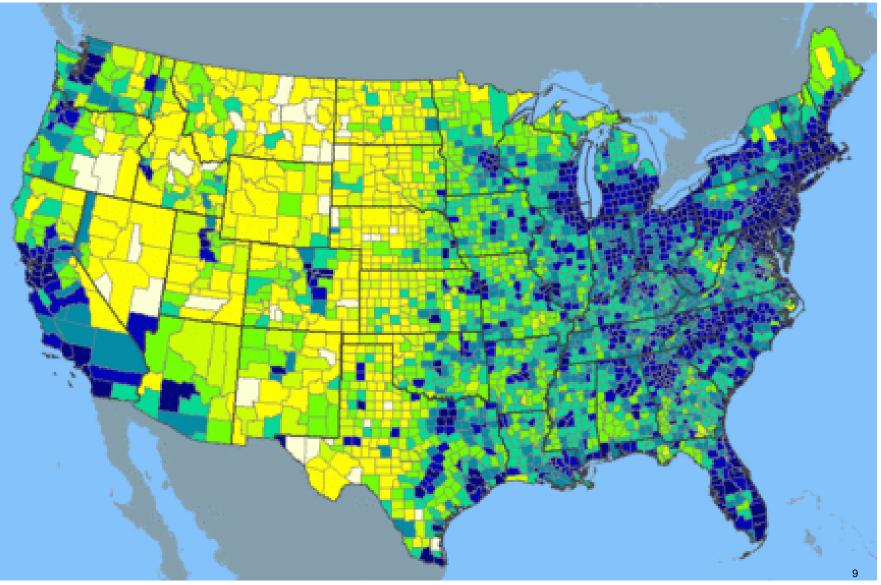
- 1972 Duncan Neuhauser assigned "Urban Community Hospital in Transition" – hospital adaptations to neighborhood changes
- Boeing 707
- "The care we get depends heavily on the caregivers we've got."
- When?
 - 1937 Guide to U.S. and Canadian Hospitals available in Countway
 - 1940 U.S. Census first compiled tract data for all cities > 50,000

• Which?

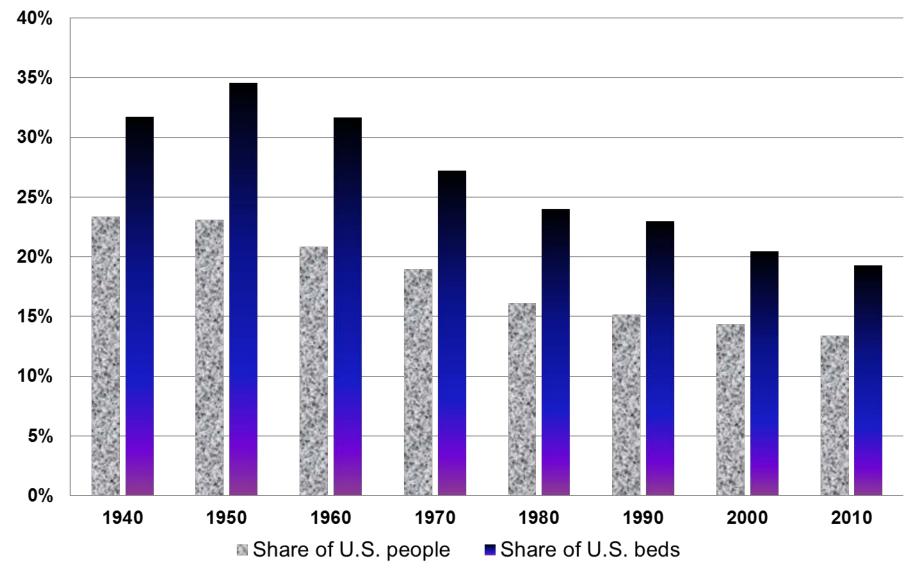
- All central cities of metropolitan areas with 1,000,000 or more in 1970
- Stratified samples of central cities of smaller metro areas (250-500K + 500K-1M)



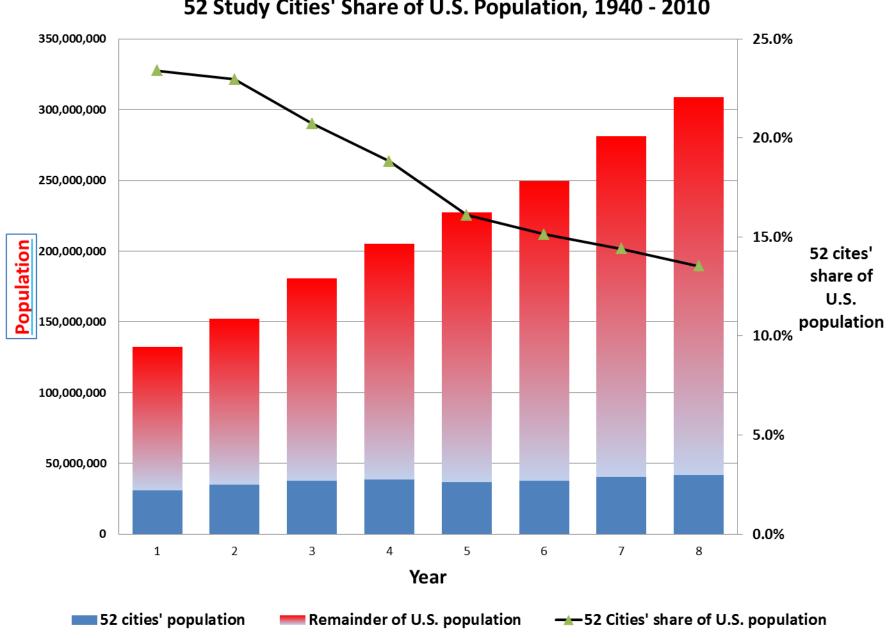
U.S. Population Density, 2010



52 Cities' Shares of U.S. People and Beds, 1940 - 2010



⁽c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.



52 Study Cities' Share of U.S. Population, 1940 - 2010

45,000,000 50% 45% 40,000,000 40% 35,000,000 35% **J.S. Black Population** 30,000,000 30% 52 Cities' 25,000,000 % of U.S. 25% **Black** 20,000,000 Pop. 20% 15,000,000 15% 10,000,000 10% 5,000,000 5% 0 0% 1940 1950 1960 1970 1980 1990 2000 2010 Black pop. of 52 cities Remaining U.S. Black pop. - 52 cities' share U.S. Black pop.

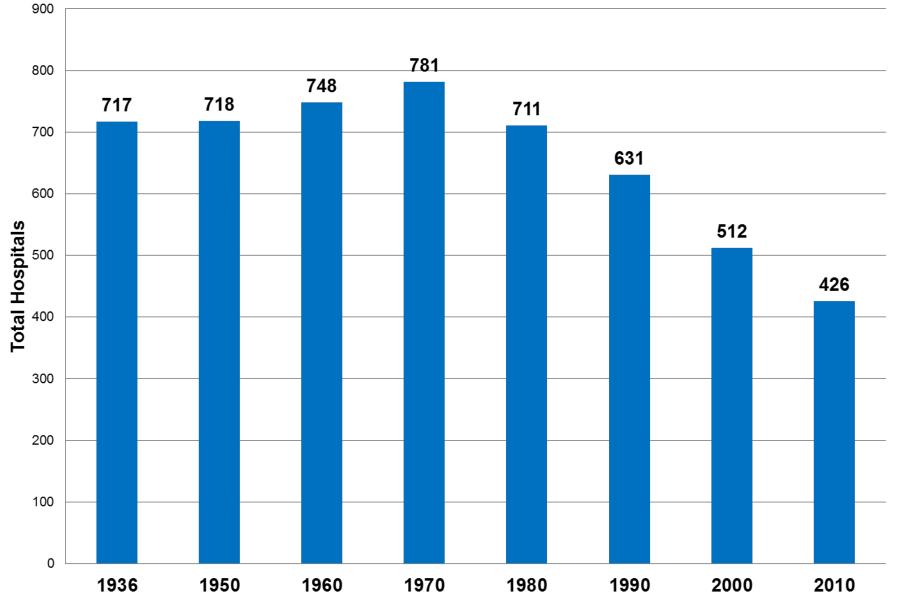
52 Cities' Share of U.S. Black Population, 1940 - 2010

⁽c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Study Hospitals

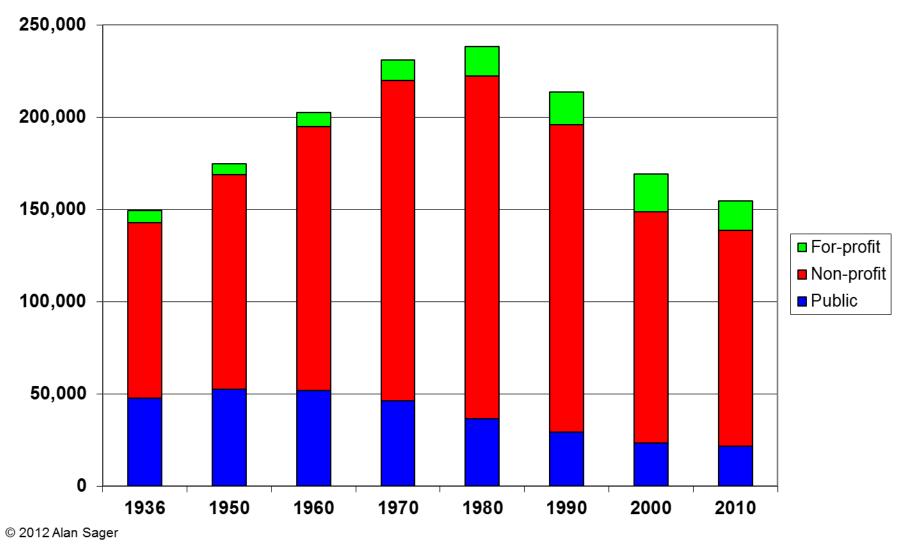
- Follow beds, site of care, not corporate entity
- Closing = cessation of acute inpatient care
- Non-federal, short-term, acute "general and other special"
 - Med-surg and other services
 - Pediatric only
 - Obstetrical only (now largely obsolete)
 - Cancer only (now largely obsolete)
 - Excluding psychiatric-only, rehab-only

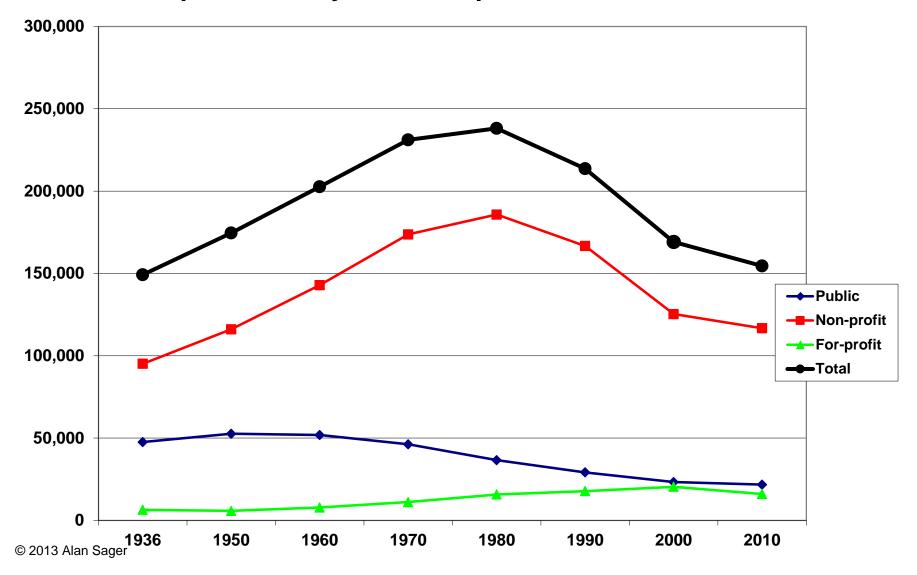
Total Study Hospitals, 52 Cities, 1936 - 2010



(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

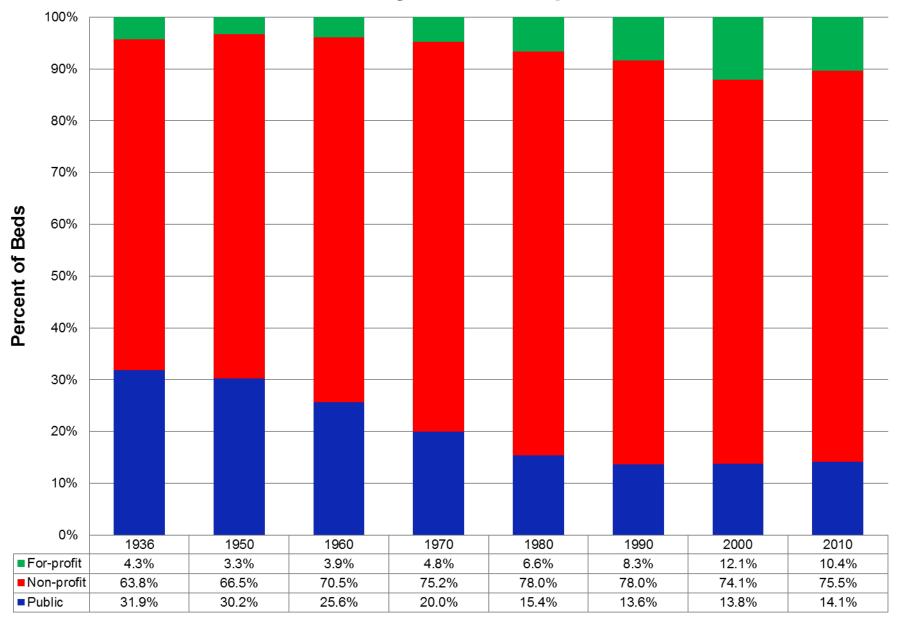
Number of Hospital Beds by Ownership, 52 U.S. Cities, 1936 - 2010

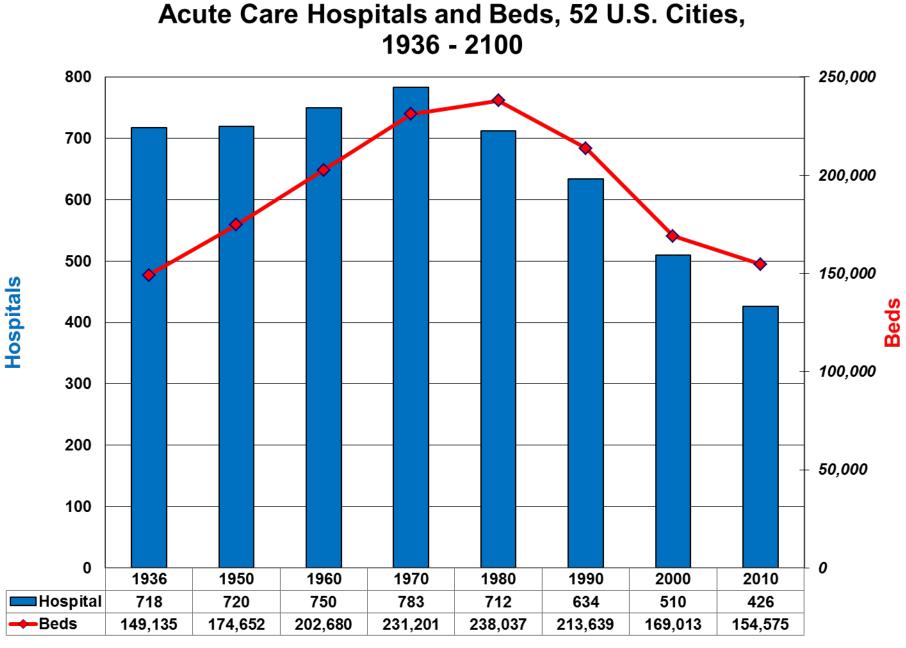




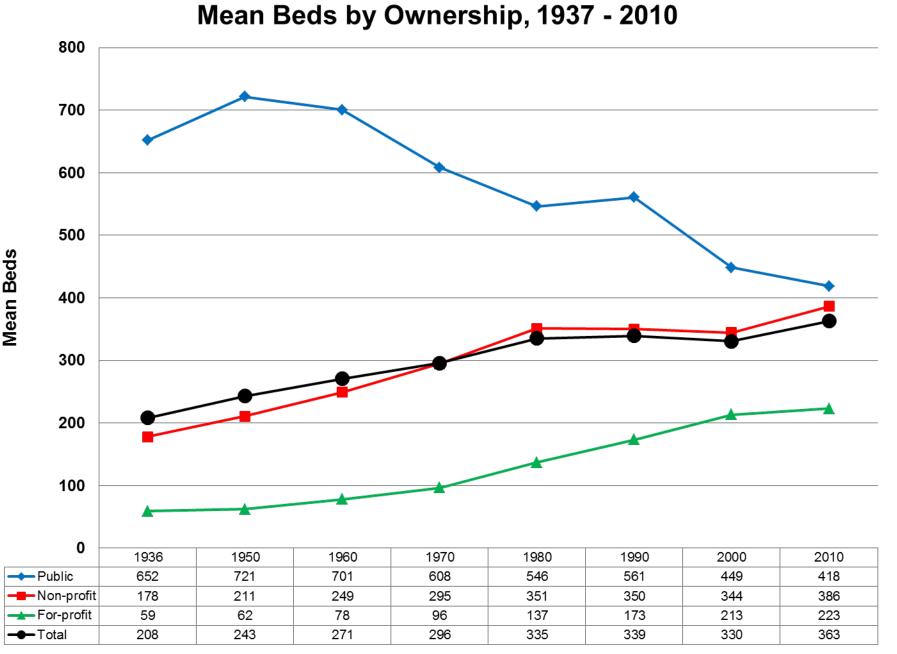
Hospital Beds by Ownership, 52 U.S. Cities, 1936 - 2010

Percent of Beds by Ownership, 1936 - 2010



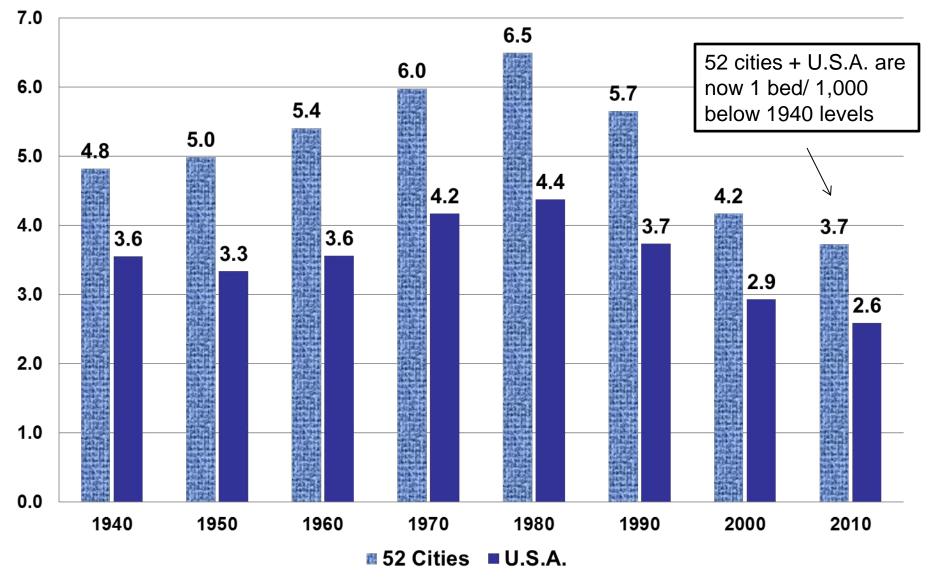


⁽c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

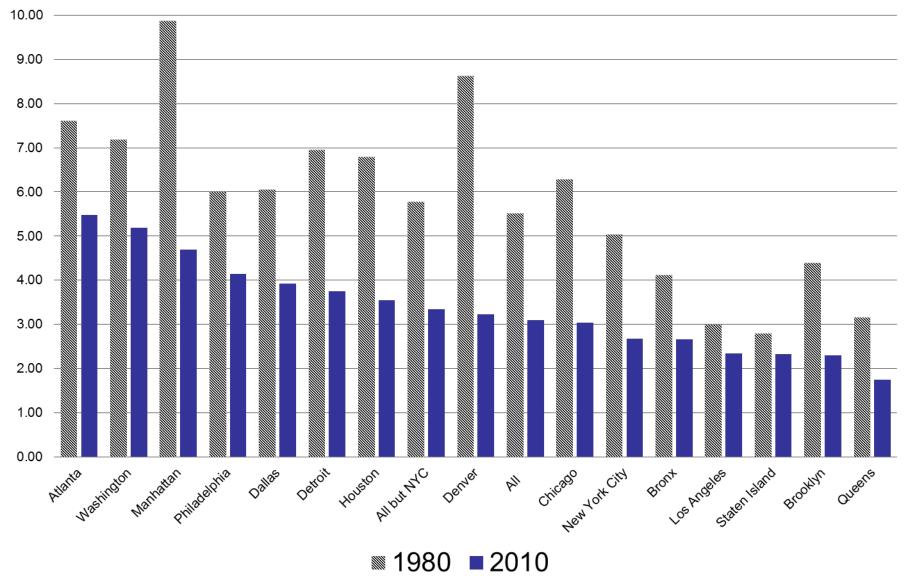


(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Beds per 1,000 People, 52 Cities and U.S.A., 1940 - 2010

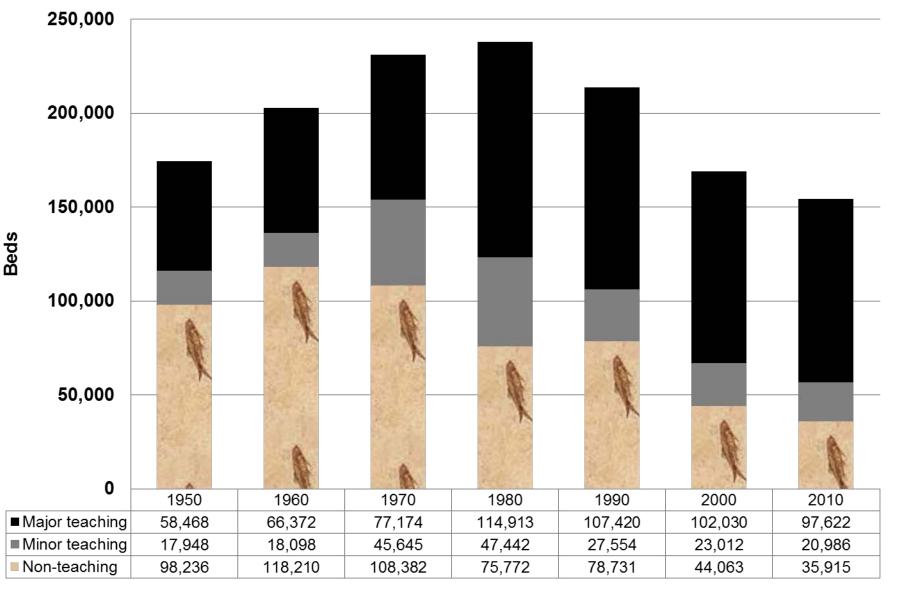


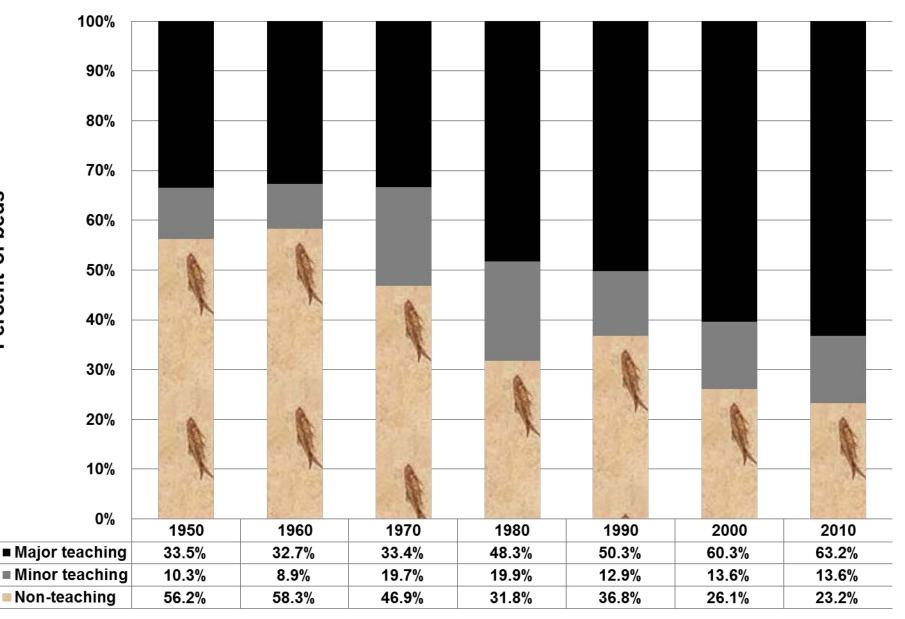
Acute Hospital Beds per 1,000 People, Ten Cities and Five N.Y. City Boroughs, 1980 and 2010



(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Beds by Medical School Affiliation, 52 cities, 1950 - 2010

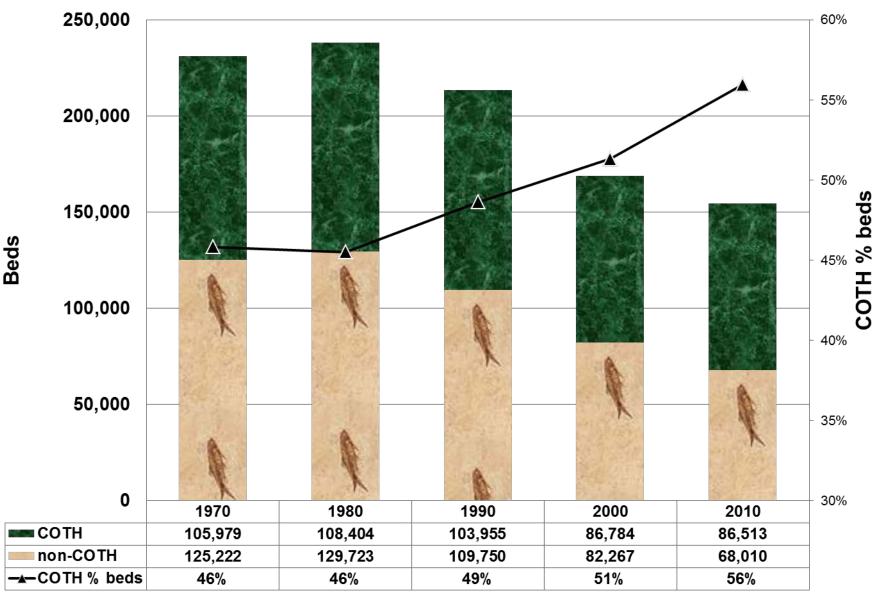




Percent of Beds by Medical School Affiliation, 1950 - 2010

(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Beds by Council of Teaching Hospitals (COTH) Membership, 1970 - 2010



Hospital Closings/relocations and New Hospitals by Decade

Period	<u>Start</u>	<u>Closing</u>	<u>%</u> Closing	<u>Survivors</u>	<u>New</u>	<u>End</u>	<u>Change</u>	<u>% Change</u>
1937-50	709	75	11%	634	79	713	4	1%
1950-60	713	81	11%	632	110	742	29	4%
1960-70	742	90	12%	652	122	774	32	4%
1970-80	774	153	20%	621	90	711	-63	-8%
1980-90	711	130	18%	581	50	631	-80	-11%
1990-2000	631	122	19%	509	3	512	-119	-19%
2000-2010	512	87	17%	425	1	426	-86	-17%

B. Identifying the hospitals that are likelier to close

Do rich hospitals deserve to be rich? (Sometimes)

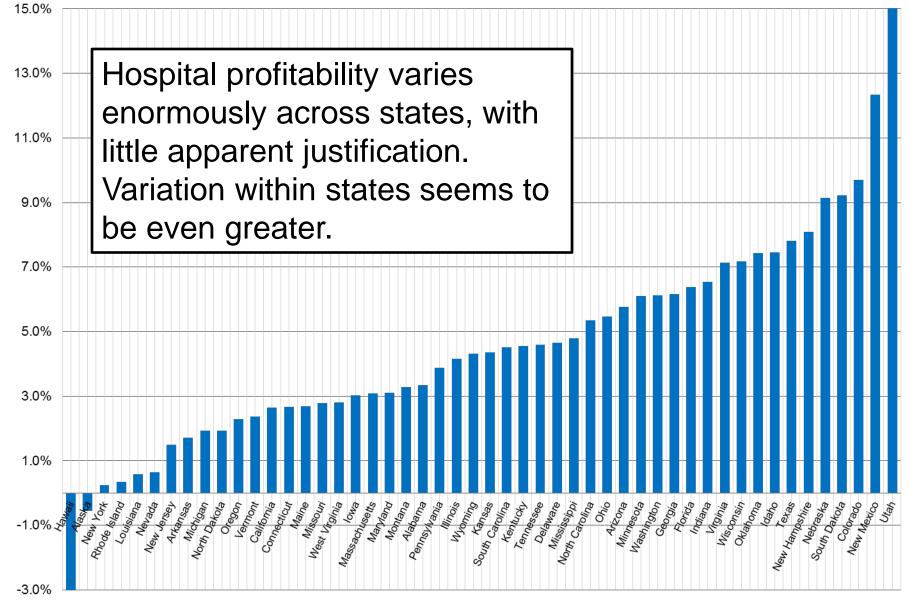
Rich hospitals

- Lots of privately insured pts.
- Located in high-income area
- Treat profitable diagnoses
- Lots of doctors, many salaried
- Efficient? (No evidence)
- Endowment, gifts
- Market power to boost prices
- Reputation? Attract patients
- More political power
- Fair reward by real market?
 OR self-sanctification profits without honor?

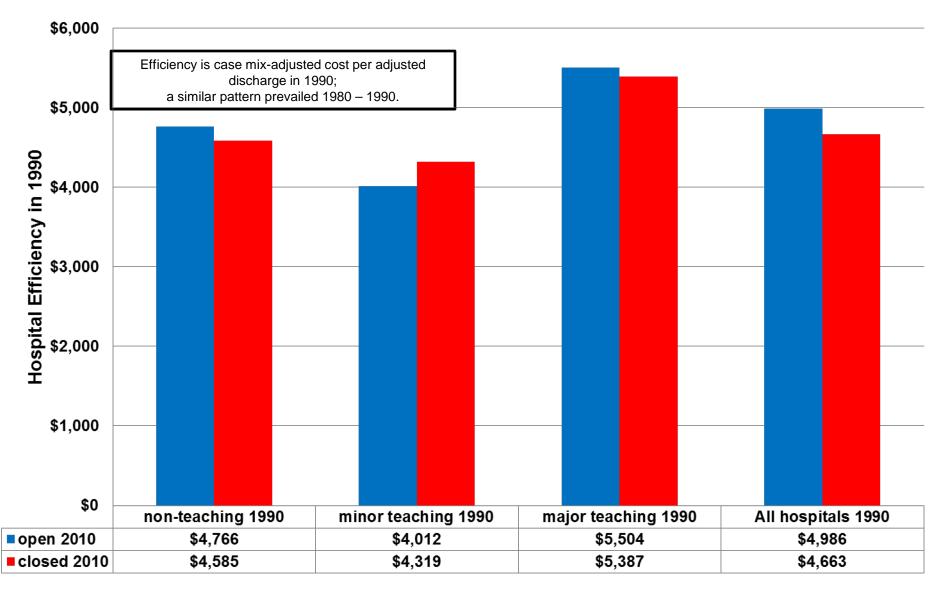
Poor hospitals

- Lots of Medicaid, uninsured
- Located in Black area
- Many unprofitable diagnoses
- Vanishing private doctors
- Weak management?
- Lack money to renew capital
- More competitors/low prices
- Poor perceived quality
- Usually less power
- Game is rigged?
- Self-blame

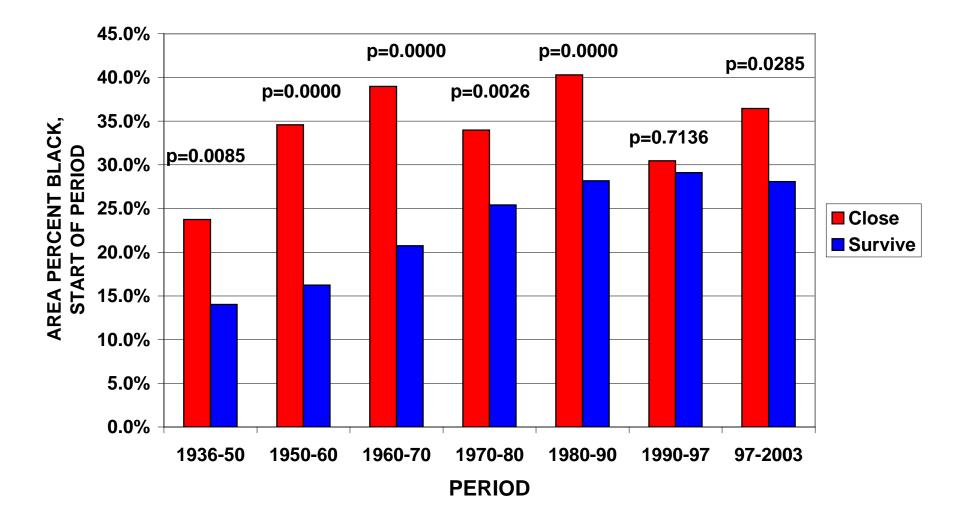
Statewide Hospital Operating Margins, 2009

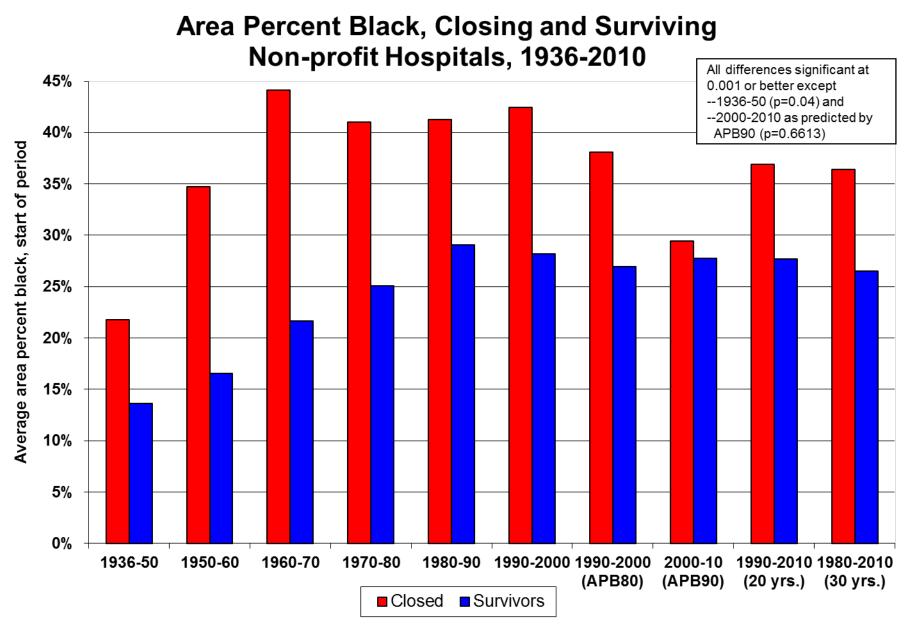


Hospital Efficiency in 1990 by Medical School Affiliation in 1990 And Survival until 2010



AREA PERCENT BLACK, ALL HOSPITALS CLOSING AND SURVIVING, 1936 - 2003

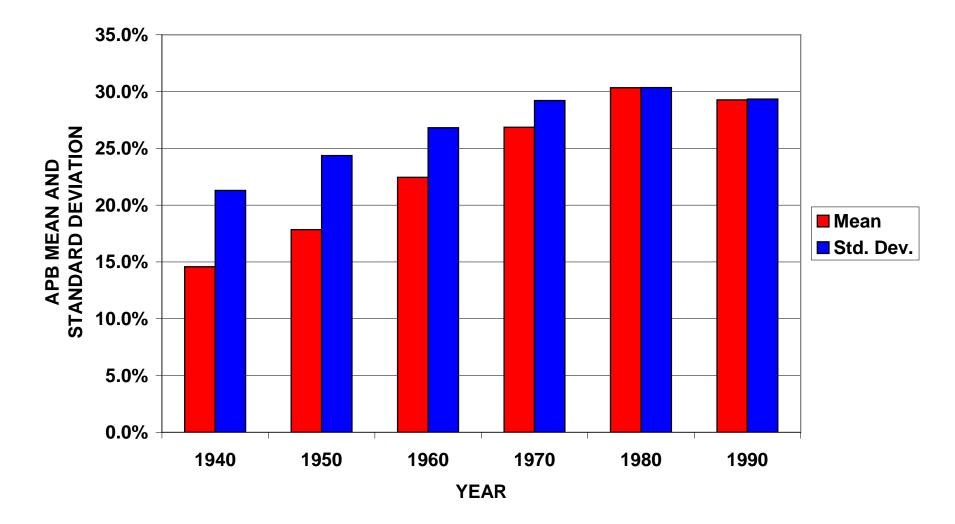




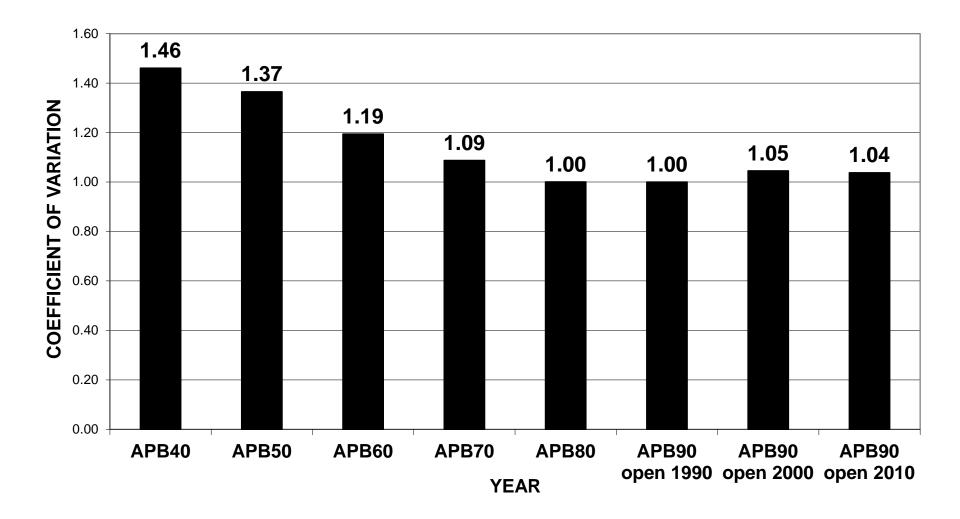
© 2013 Alan Sager. For discussion only. Please don't quote or circulate.

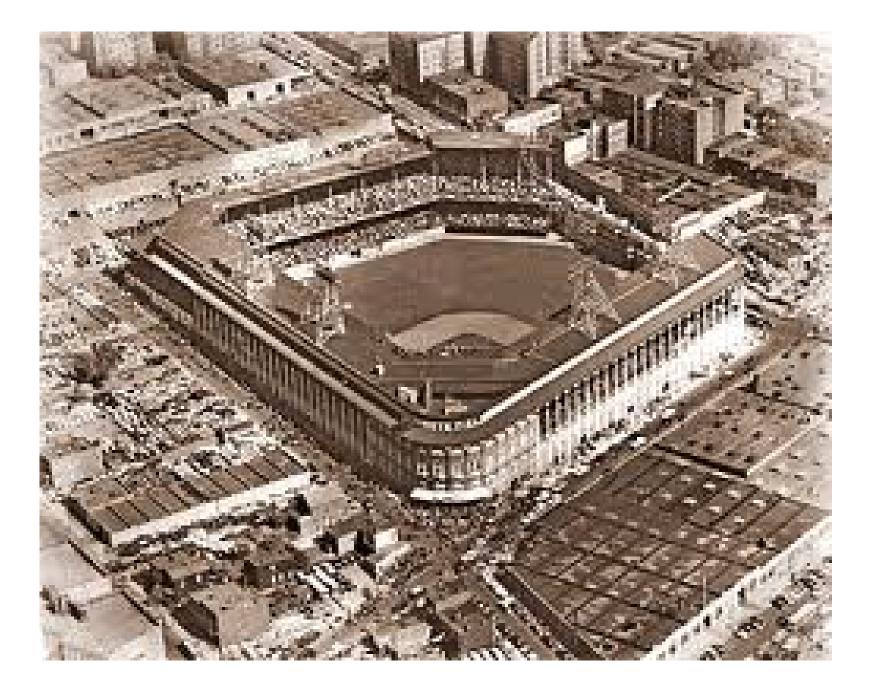
HOSPITAL SURVIVAL BY OWNERSHIP AND RACE, 1990 - 2010										
					mean area					
1990-2010			beds in 1990		percent					
<u>ownership</u>	<u>survival</u>	<u>hospitals</u>	<u>total</u>	<u>mean</u>	<u>black, 1990</u>					
Public	close	5	1,530	306	67%					
	survive	46	27,264	593	33%					
	total	52	29,156	561	36%					
	% closing	10%	5%							
Non-profit	close	148	34,006	230	37%					
	survive	317	130,308	411	28%					
	total	477	167,018	350	31%					
	% closing	31%	20%							
For-profit	close	53	5,688	135	19%					
	survive	47	12,208	203	18%					
	total	102	17,896	175	19%					
	% closing	52%	32%							
All 1990 hospitals		630	213,591	339	29%					

AREA PERCENT BLACK (APB) MEAN AND STANDARD DEVIATION, 1940 - 1990



AREA PERCENT BLACK'S (APB) COEFFICIENT OF VARIATION, 1940 - 2010





WHAT PREDICTS MAJOR LEAGUE BASEBALL TEAM RELOCATIONS, 1950 – 1970?

- Race of residents living nearby
- Not attendance
- Not place in standings
- Not age of stadium

Predicting hospital closings, 1990 - 2010

Predictor, 1990 values	Significance
Beds (fewer)	0.000
Hospital fund balance / adj. daily census (lower)	0.000
Occupancy rate (lower)	0.004
Area percent black (higher)	0.008
Hospitals within 1 mile (more)	0.034
Case mix-adjusted cost / discharge (efficiency)	0.637
Operating margin	0.679

Model C-statistic = 0.819

(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Predicted Chance of Hospital Closing, 1990 – 2010 (Mean hospital – as function of mean 1990 characteristics)

		Values for	Prediction
	β Estimate	mean	for mean
Independent Variable	(coefficient)	hospital	hospital
Intercept	-2.190	1.000	-2.190
Beds	0.005	328.7	1.772
Area percent black	-0.010	28.7	-0.298
Occupancy rate	1.948	66.1	1.288
Hospitals in 1 mile	-0.168	1.2	-0.202
Fund balance/adjusted census	0.004	\$134,183	0.573
Case mix-adjusted cost/discharge	0.000	\$6,462	0.090
Sum			1.033
Exponential value of sum			2.810
Predicted probability of survival			73.8%
Predicted probability of closing	g mean hospi	tal	26.2%

Model C-statistic = 0.819

(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Predicted Chance of Hospital Closing, 1990 – 2010 (Mean hospital – as function of mean 1990 characteristics)

		Values for	Prediction
	β Estimate	mean	for mean
Independent Variable	(coefficient)	hospital	hospital
Intercept	-2.190	1.000	-2.190
Beds	0.005	328.7	1.772
Area percent black	-0.010	28.7	-0.298
Occupancy rate	1.948	66.1	1.288
Hospitals in 1 mile	-0.168	1.2	-0.202
Fund balance/adjusted census	0.004	\$134,183	0.573
Case mix-adjusted cost/discharge	0.000	\$6,462	0.090
Sum			1.033
Exponential value of sum			2.810
Predicted probability of survival			73.8%
Predicted probability of closing	g mean hospi	tal	26.2%

Model C-statistic = 0.819

Predicted Chance of Hospital Closing, 1990 – 2010 (At-risk hospital – predicted by riskiest quartile values of variables in 1990)

		Riskiest	Prediction for
	β Estimate	quartile 1990	hospital in
Independent Variable	(coefficient)	values	riskiest quartile
Intercept	-2.190	1.000	-2.190
Beds	0.005	176.0	0.949
Area percent black	-0.010	45.4	-0.472
Occupancy rate	1.948	57.0	1.111
Hospitals in 1 mile	-0.168	2.0	-0.336
Fund balance/adjusted census	0.004	\$33,508	0.143
Case mix-adjusted cost/discharge	0.000	\$4,769	0.067
Sum			-0.729
Exponential			0.482
Predicted probability of survival			32.5%
Predicted probability of closing	hospital in ri	skiest quartile	67.5 %

Model C-statistic = 0.819

(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Predicted Chance of Closing between 1990 and 2010 Rises as Beds Fall and as Area Percent Black Rises

	_	Beds, 1990					
			Highe quartile		Lower quartile		
Area Percent Black, 1990		600	433	329	176	100	
Lower quartile	5%	6.1%	11.8%	21.9%	38.9%	49.0%	
Mean	29%	7.7%	14.6%	26.4%	44.9%	55.1%	
Higher quartile	45%	9.0%	16.9%	29.9%	49.2%	59.4%	
	75%	11.8%	21.7%	36.7%	56.9%	66.5%	
	99%	14.7%	26.2%	42.7%	62.9%	71.8%	

Of the 548 non-public hospitals with 50 or more beds that were open in 1990, 193 (35%) closed by 2010. Chance of closing was calculated from mean 1990 values of all significant variables—except Beds and Area Percent Black, which changed with the cell being calculated.

Predicted Chance of Hospital Closing, 1980–2010 (Mean hospital – as function of mean 1980 characteristics)

·			/
		Values for	
	β Estimate	mean	Prediction for
Independent Variable	(coefficient)	hospital	mean hospital
Intercept	-3.441	1.000	-3.441
Beds	0.004	324.2	1.452
Area percent black	-0.011	29.7	-0.324
Medical school affiliation	0.329	0.7	0.002
Occupancy rate	2.681	0.8	2.038
Hospitals in 1 mile	-0.190	1.6	0.000
Fund balance/adjusted census	0.010	\$56,470	0.544

Sum	0.271
Exponential value of sum	1.311
Predicted probability of survival	56.7%
Predicted probability of closing of mean hospital	43.3%

Model C-statistic was 0.824.

Of 608 non-public hospitals with 50 or more beds in 1980, 291 (47.9%) closed by 2010.

(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Decade-by-decade Logistic Regression Results

- All exclude public hospitals or < 50 beds
- Backwards stepwise: 0=closed + 1=open

- Panel 1 six decades from 1936 to 2000
- Panel 2 predicting from decade-old data
- Panel 3 multi-decade predictions

Panel 1 – Decade-by-decade, 1936-50-60-70-80-90-2000

- All values for predictors are for the year at start of the period
- A few consistent, standard-set predictors:
 - Beds,
 - Area percent black,
 - teaching,
 - occupancy rate
- Fairly consistent results
- C-statistics range from 0.760 to 0.836

Logistic Regression Summary by Decade, 1936 - 2000

Dependent Variable	Alive 1936-50	27 close		Dependent Variable	Alive 1970-80	97 close
3a	0=close/1=survive	461 survive		3d		530 survive
Independent Variables	β Estimate	P-value		Independent Variables	β Estimate	P-value
Intercept	1.1327	0.0188		Intercept	-2.531	0.0007
BEDS37	0.0115	0.0159		BEDS70	0.00588	<0.0001
АРВ40	-0.0184	0.0161		АРВ70	-0.01	0.0077
TCHNG37	1.2939	0.0174		OCCUP70	4.1607	<0.0001
Model c-statistic	0.836			Model c-statistic	0.784	
Dependent Variable	Alive 1950-60	43 close		Dependent Variable	Alive 1980-90	111 close
3b	0=close/1=survive	465 survive		3e		507 survive
Independent Variables	-	P-value	1	Independent Variables	β Estimate	P-value
Intercept	1.8446	<0.0001		Intercept	0.0631	0.8177
BEDS50	0.0063	0.0006		BEDS80	0.0072	<0.0001
APB50	-0.0243	<0.0001		АРВ80	-0.014	<0.0001
				MSA80	0.5126	0.0166
Model c-statistic	0.776					
				Model c-statistic	0.817	
Dependent Variable	Alive 1960-70	54 close		Dependent Variable	Alive 1990-2000	111 close
3c		518 survive		3f		446 survive
Independent Variables	β Estimate	P-value		Independent Variables	β Estimate	P-value
Intercept	-0.7793	0.3449		Intercept	-1.2439	0.0035
BEDS60	0.00285	0.0191		BEDS90TF	0.00756	<0.0001
APB60	-0.0231	<0.0001		APB90	-0.015	0.0001
OCCUP60	4.1752	0.0004		OCCUP90	1.9522	0.005
Model c-statistic	0.760		ssion o	Model c-statistic	0.811	45

Panel 2 – Predicting from Decade-old Data

- Values of independent variables are 10 years old at start of period
 - Closings 2000 2010 as function of 1990 values
 - Closings 1990 2000 as function of 1980 values
- Compare standard-set with expanded-set of independent variables

2. Predicting from Decade-old Data

Consistent standard-set predictors

Dependent Variable:	Alive 2000-2010	82 close	Dependent Variable	Alive 2000-2010	82 close
3g	=f(1990 values)	355 survive	5	=f(1990 values)	355 survive
Independent Variables	s β Estimate	P-value	Independent Variabl	β Estimate	P-value
Intercept	-0.5705	0.2243	Intercept	-0.204	0.475
BEDS90TF	0.00341	0.0001	BEDS90	0.004	0.000
OCCUP90	1.4668	0.0484	FBXAC90	0.004	0.000
Model c-statistic	0.717		 Model c-statistic	0.746	
	0./1/			0.740	
Dependent Variable	Alive 1990-2000	107 close			
3k	=f(1980 values)	398 survive			
Independent Variables	s β Estimate	P-value			
Intercept	-2.4103	0.0009			
BEDS80	0.00403	<0.0001			
APB80	-0.0136	0.0009			
MSA80	0.4057	0.0243			
OCCUP80	3.5587	0.0005			
Model c-statistic	0.792				

Panel 3 – Multi-decade Predictions

- Predicting 20 or 30 years of behavior
- As function of values at beginning of period
- Consistent standard-set predictors compared with expanded-set predictors

3a. Multi-decade predictions: 1990-2010

Consistent standard-set predictors

ose	Dependent Variable:	Dependent Variable: Alive
rvive	6	6 1990-2010
alue	Independent Variable	Independent Variablε β Estimate
0001	Intercept	Intercept -2.190
0001	BEDS90	BEDS90 0.005
007	APB90	APB90 -0.010
004	OCCUP90	OCCUP90 1.948
1	HM190	HM190 -0.168
	FBXAC90	FBXAC90 0.004
	Model c-statistic	Model c-statistic 0.815

3b. Multi-decade predictions 1980 - 2000

Consistent standard-set predictors

Dependent Variable:	Alive	220 close	Dependent Variable	Alive	220 close
Зј	1980-2000	398 survive	2	1980-2000	398 survive
Independent Variables	β Estimate	P-value	Independent Variab	β Estimate	P-value
Intercept	-2.9883	<0.0001	Intercept	-3.5476	0.0000
BEDS80	0.00525	<0.0001	BEDS80	0.0053	0.0000
APB80	-0.0154	<0.0001	APB80	-0.0153	0.0000
MSA80	0.4964	0.001	MSA80	0.3740	0.0293
OCCUP80	3.1194	0.0002	OCCUP80	3.7380	0.0000
			HMI180	-0.2228	0.0007
Model c-statistic	0.827		FBXAC80	0.0097	0.0001
			Model c-statistic	0.846	

3c. Multi-decade predictions, 1980 - 2010

Consistent standard-set predictors

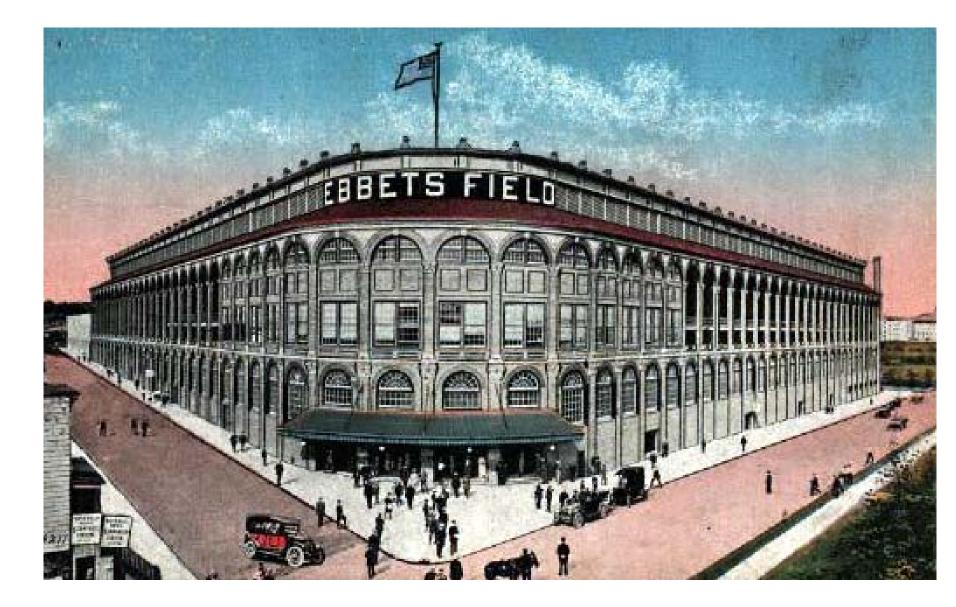
Dependent Variable:	Alive	291 close	Dependent Variable	Alive	291 close
31	1980-2010	317 survive	3	1980-2010	317 survive
Independent Variables	β Estimate	P-value	Independent Variab	β Estimate	P-value
Intercept	-2.7837	<0.0001	Intercept	-3.441	0.000
BEDS80	0.00428	<0.0001	BEDS80	0.004	0.000
APB80	-0.0114	0.0005	APB80	-0.011	0.001
MSA80	0.4825	0.0003	MSA80	0.329	0.029
OCCUP80	2.102	0.0093	OCCUP80	2.681	0.002
			HMI180	-0.190	0.002
Model c-statistic	0.805		FBXAC80	0.010	0.000
			Model c-statistic	0.824	

Characteristics of survivors and closings, 1990-2000, 1990-2010, and 2000-2010

	Predicting closings, 1990 - 2000 1990 mean values				Predicting closings 1990 - 2010 1990 mean values			Predicting Closings, 2000 - 2010 1990 mean values		
Predictors										
	all 1990 hospitals	still open 2000	close by 2000	р	still open 2010	close by 2010	р	still open 2010	close by 2010	р
1990 values predict	n = 612	n=499	n=113		n = 404	n = 198		n = 404	n = 85	
Beds 90	348.0	385.3	183.2	0.0000	413.4	216.3	0.0000	413.2	259.1	0.0000
Ownership 90	2.1	2.0	2.3	0.0000	2.0	2.2	0.0000	2.0	2.2	0.0032
Area % Hispanic 90	15.7	15.8	15.0	0.6812	16.3	14.4	0.2910	16.2	14.8	0.5662
Area % minority 90	44.2	42.9	50.2	0.0170	42.7	47.2	0.0775	42.8	44.1	0.7173
Area % black 90	29.4	27.9	36.1	0.0077	27.3	33.6	0.0130	27.4	30.1	0.4392
Med sch affil 90	0.79	0.91	0.27	0.0000	0.98	0.40	0.0000	0.98	0.55	0.0001
СОТН 90	0.32	0.37	0.09	0.0000	0.40	0.13	0.0000	0.40	0.19	0.0002
Age assets 90	8.13	8.16	8.01	0.7504	8.07	8.30	0.5547	8.07	8.63	0.2829
Cost, cmi-adjust 90	\$4,890	\$4,943	\$4,656	0.3782	\$4,975	\$4,684	0.2858	\$4,954	\$4,728	0.5703
Cost, unadjusted 90	\$6,644	\$6,818	\$5,882	0.0473	\$6,973	\$5,951	0.0096	\$6,987	\$6,091	0.1165
Hosps w/in 1 mile 90	1.23	1.25	1.12	0.3816	1.26	1.08	0.1657	1.2	1.0	0.1883
Occupancy rate 90	67.3%	69.7%	56.7%	0.0000	71.4%	58.9%	0.0000	71.3%	61.8%	0.0000
Fund bal/adj cens 90	\$133,280	\$149,463	\$62,393	0.0000	\$162,753	\$72,558	0.0000	\$164,504	\$107,236	0.0127
Total margin 90	0.68	1.57	-3.19	0.0000	2.10	-2.26	0.0000	2.04	-0.99	0.0052
Operating margin 90	-1.27	-0.66	-3.94	0.0074	-0.03	-3.88	0.0002	-0.14	-3.72	0.0097

Hospitals with 50 or more beds are included.

(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.



Closed Brooklyn Hospitals



St. Mary's





Brooklyn Jewish

Interboro

Shibe Park, Philadelphia









Presbyterian

Mt. Sinai





Hospital of Women's Medical College

Northeastern

Braves Field, Boston



The wrong team left town. "Survival of the fattest."

C. Why do hospital closings matter?

Access Cost Quality

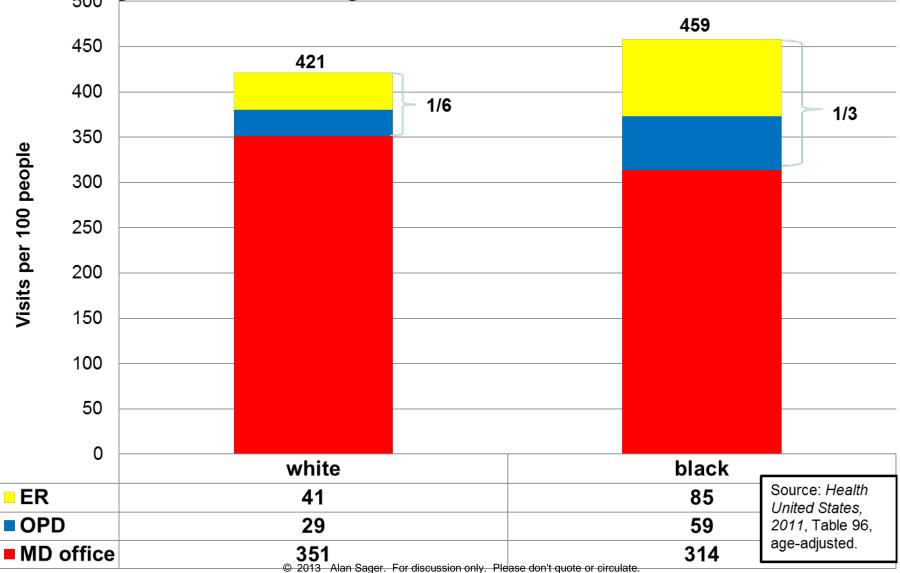
So what?

- Don't patients just vote with their feet, avoiding low-quality or unresponsive hospitals?
- How can a hospital be needed if it's losing \$
- Do we really need many hospitals?
 - Won't community health centers substitute?
 - Won't we live forever if we lose a little weight?
- Consider access cost quality $\rightarrow \rightarrow$

ACCESS - Ambulatory

- Share of all doctor visits made at hospital emergency room or outpatient department
 - Blacks 32 percent
 - Whites 15 percent
- So hospital closings disproportionately displace ambulatory care for blacks.
- Loss of a hospital undermines remaining physicians in private practice in an area.
- CHC capacity likely to remain inadequate, especially in arranging specialty physician care.

Physician Visits per 100 People, by Race and by Site of Care, U.S., 2009

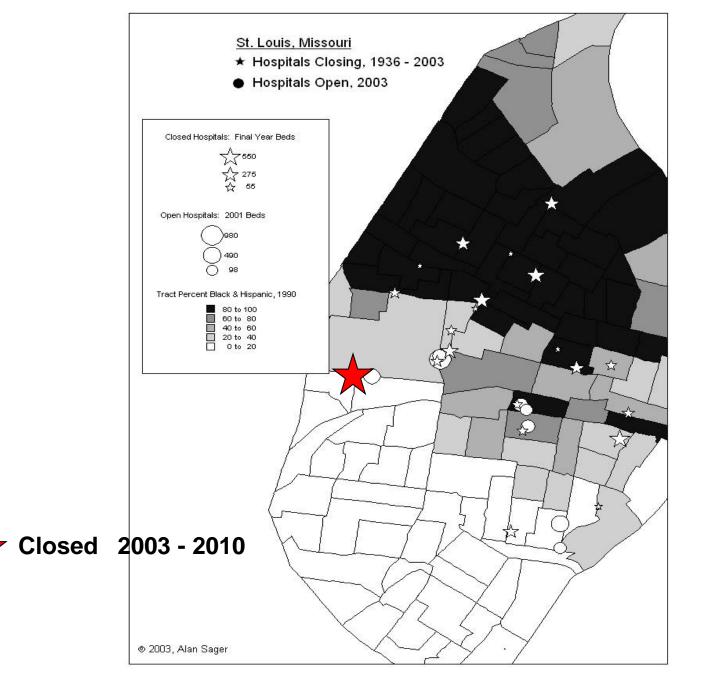


If doctors exit community hospitals, they're forced to close

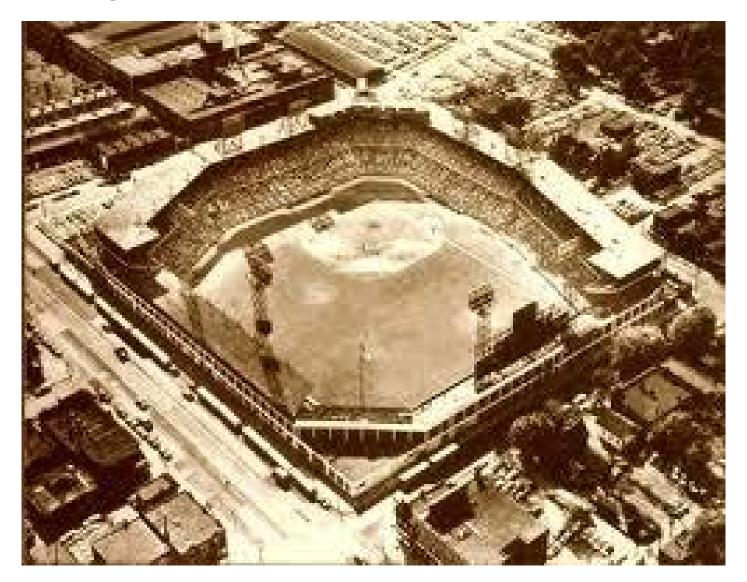
- Hospitals + doctors = symbiotic, not substitutes
- If neighborhood changes, ordinary non-teaching community hospitals often want to provide care to new residents
- But, if doctors in private practice followed former residents to suburbs, lack of physicians can mean no care for patients and no revenue for hospital
- Loss of hospital can drive away remaining docs

ACCESS – inpatient

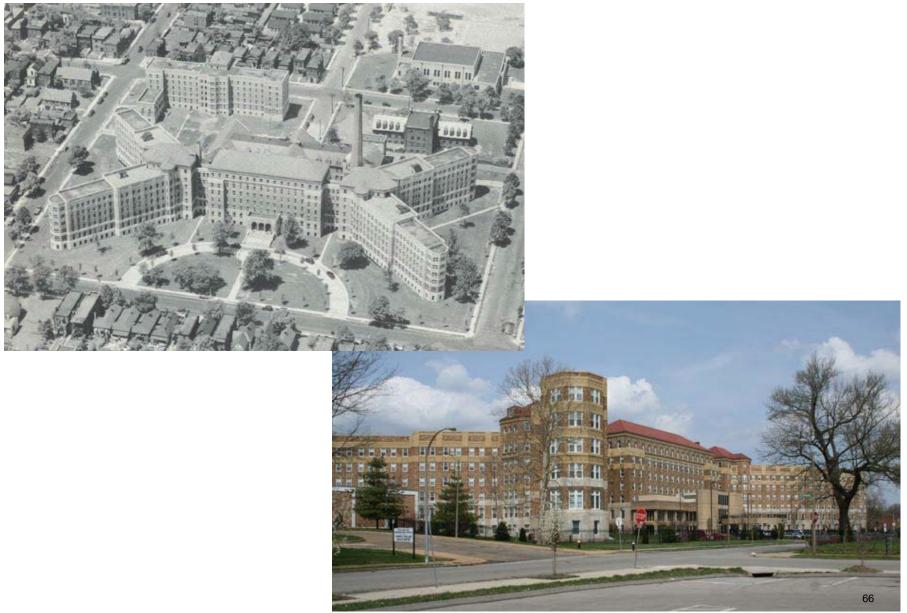
- Cumulative loss of access grows over time, as large expanses of many U.S. cities lose their hospitals→ "medical wastelands"
 - 45% of 774 open in 1970 had closed by 2010
 - 3/5 closed in areas >60% black in 1990
- Risk of putting too many beds in too few baskets: Katrina/NOLA, Sandy/Manhattan
- Consider changes in St. Louis, Detroit, Washington, D.C., Baltimore, or Cleveland
- 30% of inpatient volume displaced by closing is lost initially, and only gradually reappears



Sportsman's Park, St. Louis



17014 Homer G. Phillips, St. Louis, 1933 -1980





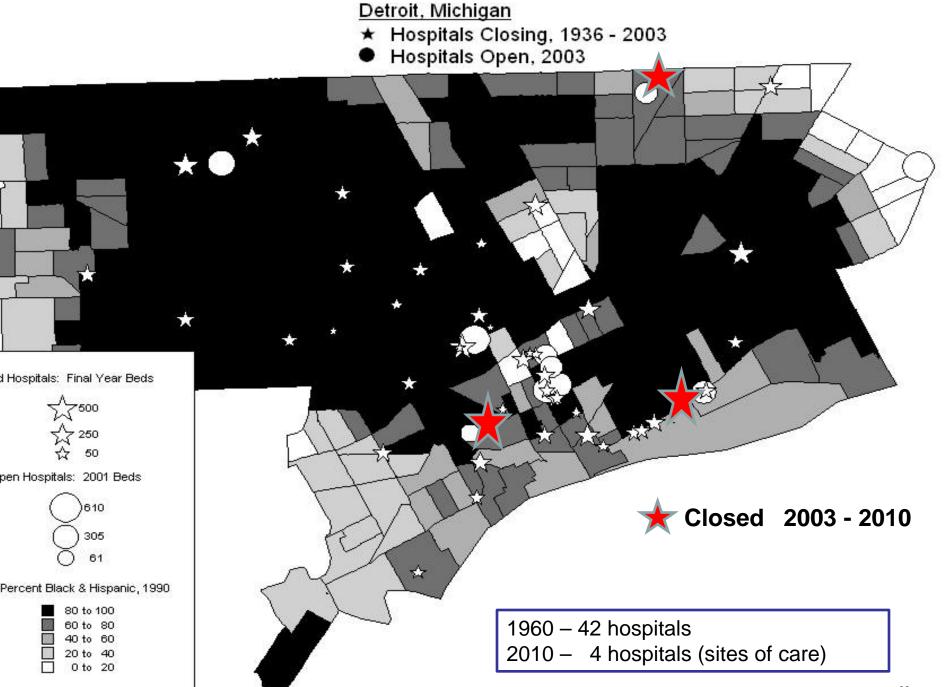


De Paul

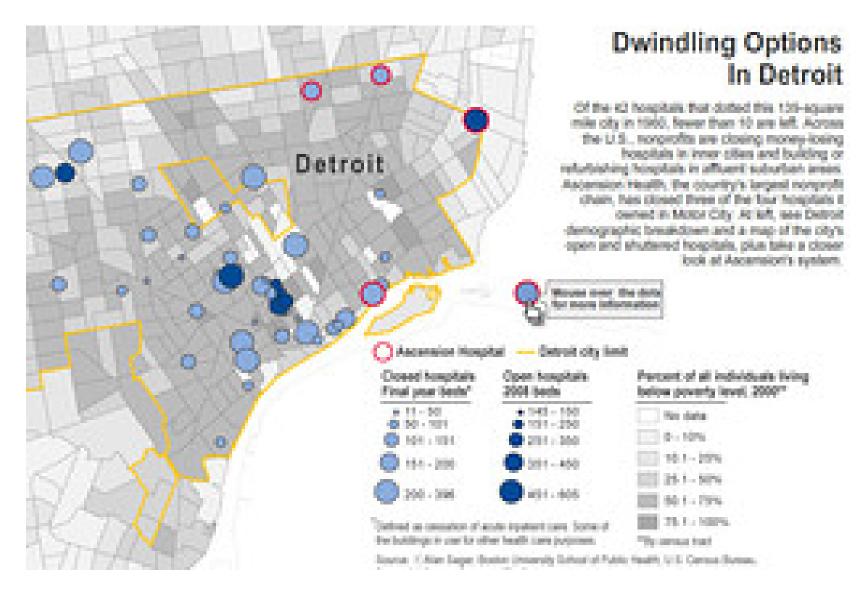


Evangelical Deaconess

Missouri Baptist



Barbara Martinez, "Nonprofit Hospitals Leave the City for Greener Pastures," WSJ, 14 Oct. 08



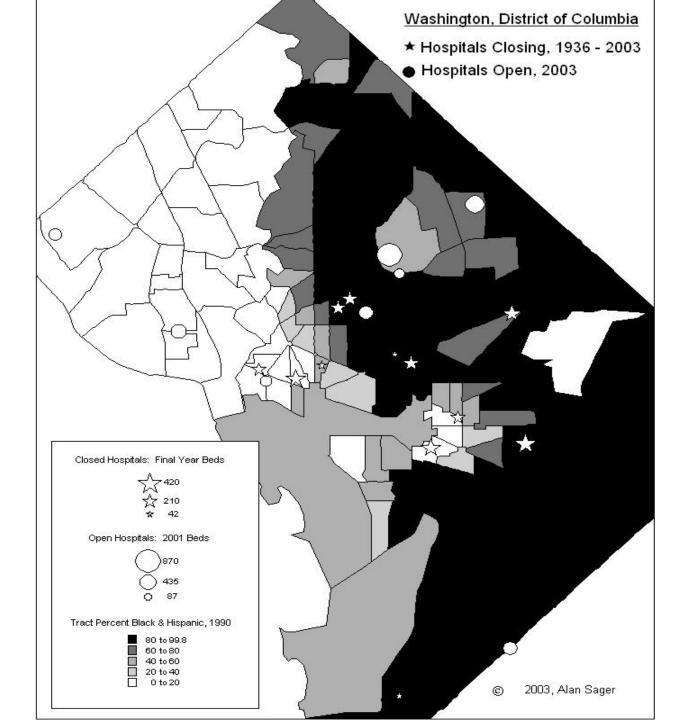
8057 Detroit Riverview, - 2008



8054 Southwest Detroit Hospital, 1974 -1991







Griffith Stadium, Washington, D.C.





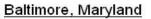
18007 D. C. General, 1846 - 2001



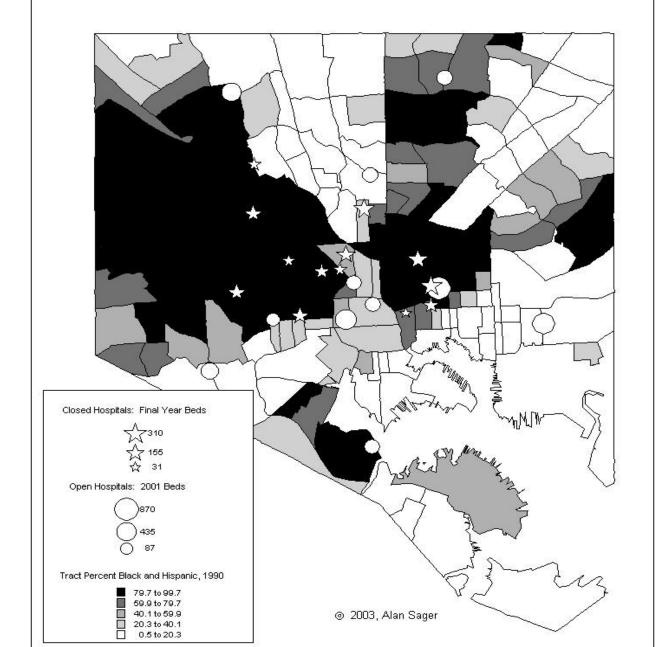


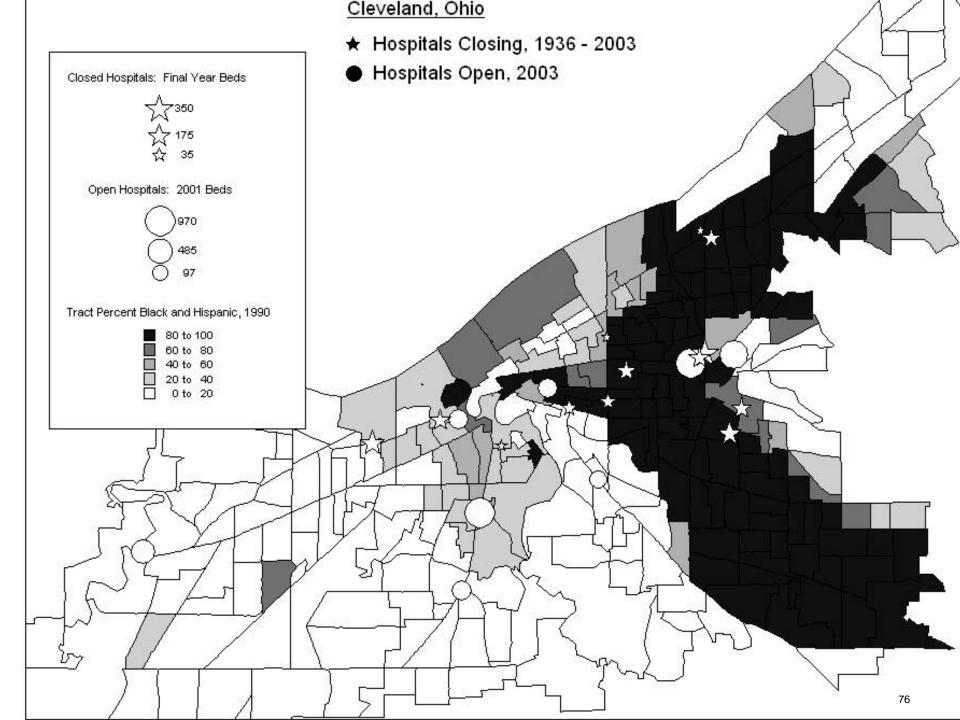
Garfield Memorial Hospital⁷⁴

Sibley Hospital (old)



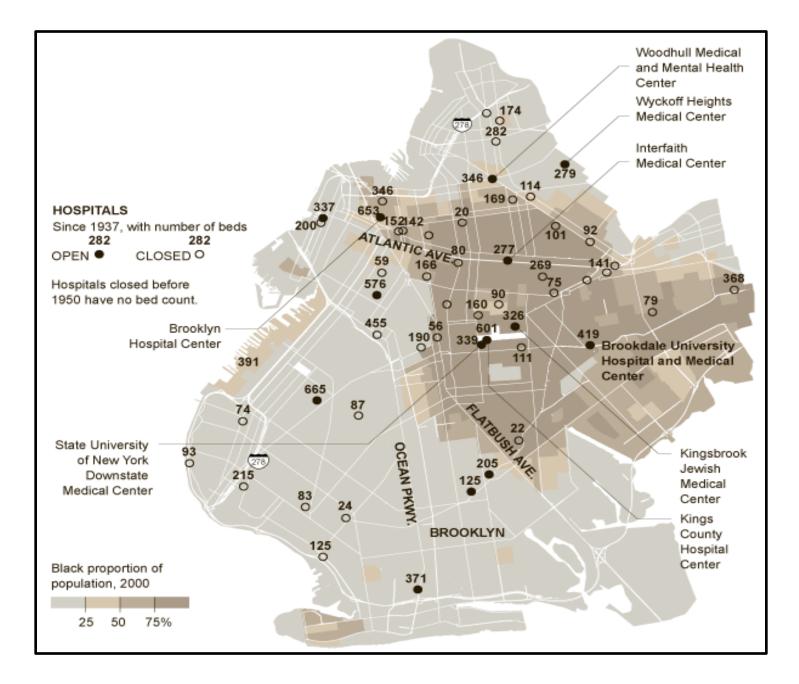
- * Hospitals Closing, 1936 2003
- Hospitals Open, 2003

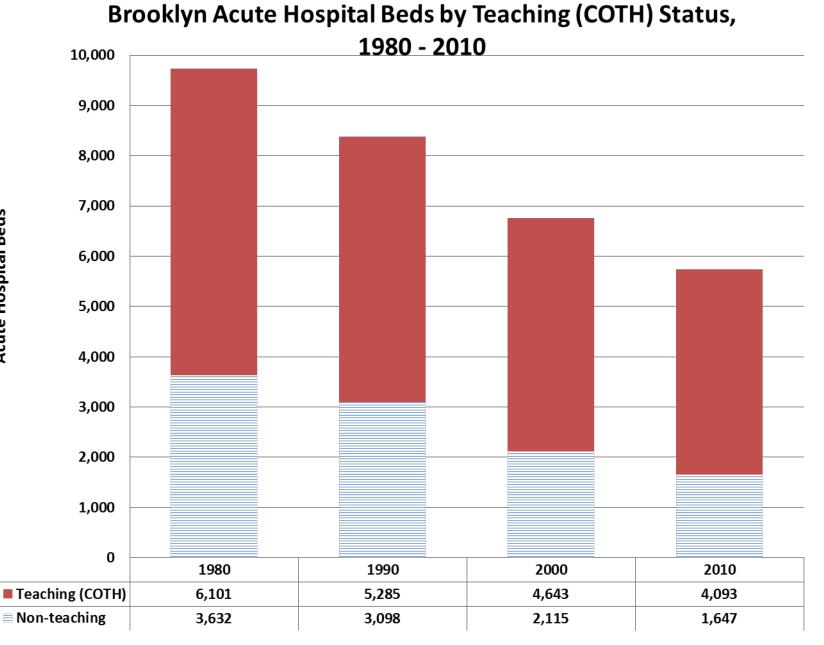




Nina Bernstein, "Seeking a Cure for Troubled Hospitals in Brooklyn," *NYT*, 9 Nov. 11

"The effort to reduce costs by cutting capacity has often meant closing smaller hospitals. Those hospitals are more likely to be in minority areas. Five hospitals in Brooklyn are now in peril, putting pressure on Kings County, State University of New York Downstate and Woodhull medical centers, the public hospitals."





(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

Acute Hospital Beds

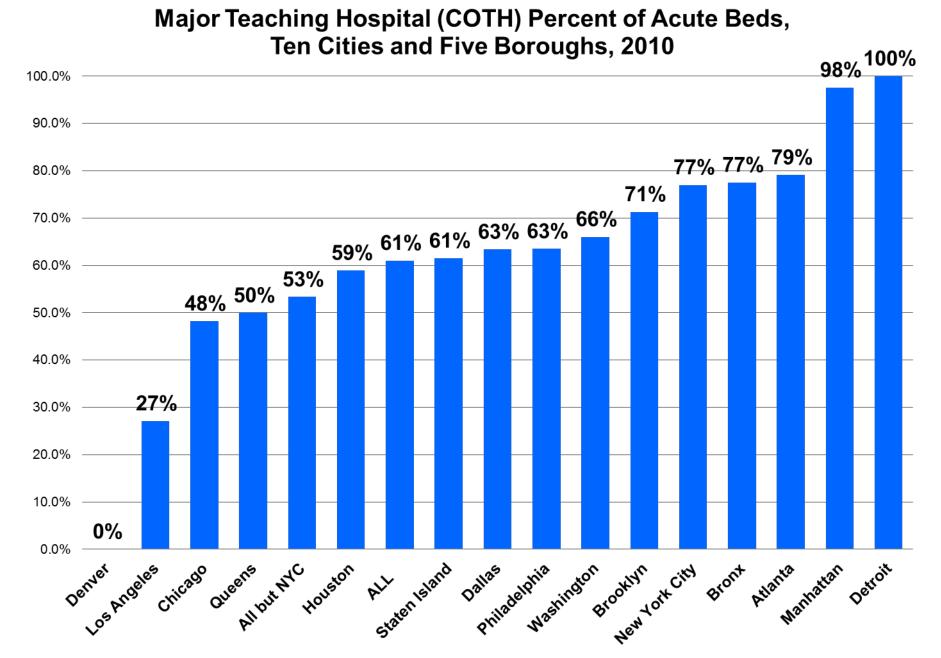
29002 San Jose Medical Center - 2004



How Much of 1990s' Care Capacity Survived to 2010?				
	<u>Closing</u>	<u>Surviving</u>	<u>All</u>	<u>Closing %</u> of All
Beds	43,040	167,227	210,267	20.5%
Admissions, total Admissions, Medicare	1,389,756 407,537	6,138,392 1,676,125	7,528,148 2,083,662	18.5% 19.6%
Admissions, Medicaid	321,768	1,210,903	1,532,671	21.0%
Outpatient visits, total Emergency visits Non-emergency visits	14,293,329 3,765,315 10,528,014	62,323,207 14,747,054 47,576,153	76,616,536 18,512,368 58,104,168	20.3%

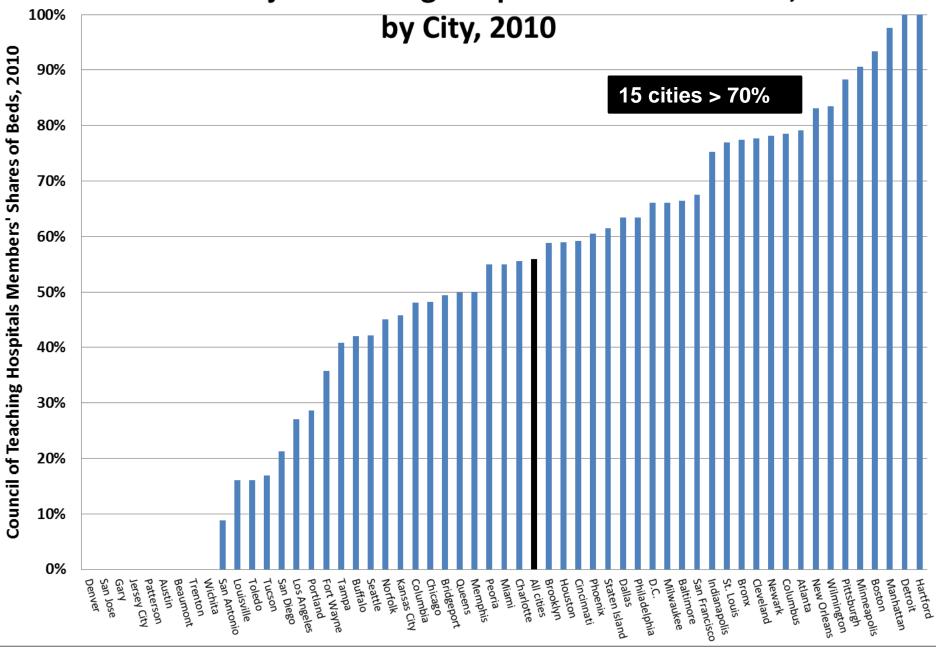
COST

- Fewer hospitals → fewer competitors → less price competition → higher revenue for surviving hospitals → enables them to incur higher costs.
- Slight/moderate tendency, decade after decade, for the more efficient—the less expensive—hospitals to close
- Teaching hospitals' growing share of most cities' hospital beds (great variation x city!)
 - 44% in 1950
 - 77% in 2010
- Major COTH teaching hospitals' share rises from 46% in 1970 to 56% in 2010 (also great variation by city)
- Growing tendency to care for our lower-income urban patients in the world's costliest teaching hospitals
 - Puts added cost pressure on Medicaid



(c) 2013 Alan Sager. For discussion only. Please don't quote or circulate.

COTH Major Teaching Hospitals' Shares of Beds,



QUALITY

- Were many closed hospitals effectively segregated racially and unequal in quality?
- If so, closing of heavily black non-teaching hospitals and relocation of their patients to large teaching hospitals might → more integrated, mainstream care, boosting quality.
- But
 - Do patients with routine problems get good care in large teaching hospitals that focus on complex problems?
 - And is care at integrated teaching hospitals racially neutral?

D. Stabilizing needed hospitals

CASE FOR INTERVENTION - 1

- 1. We lack a free market that could to weed out the inefficient hospitals.
- 2. Even if we had a free market, it could only ratify purchasing power and doctor location—both maldistributed today.
- 3. Racial link with closings is very troubling.
- 4. Bed shortages may loom in many areas.
 - Average hospital census nationally now about 530,000—could easily rise substantially in coming decades.

CASE FOR INTERVENTION - 2

- 5. Cost of replacing closed beds has surpassed ~ $1M \rightarrow 2-3M$ for LAC-USC
 - \$1-2-3 billion / 1,000 beds
- 6. Hospital today is usually worth more than promises tomorrow, especially when its survival depends on organizing needed care
- 7. Jobs matter.
- 8. With so many hospitals closed, burden of proof should shift
 - No hospitals should be allowed to close without proof that they are no longer needed to protect the health of the public.

ACTION STEPS

- 1. Identify needed hospitals likely to close
 - Which hospitals (and ERs) are needed to protect the health of the public, today and tomorrow.
 - What types of hospitals and where should they be located?
 - \checkmark Only one state has such a list.
 - ✓ Which hospitals are required to attract and retain needed doctors to each locality?
 - Identify hospitals that are likely to close in time to intervene
 - ✓ Track financial ratios annually
 - ✓ Use long-term predictive model

ACTION STEPS - 2

- 2. Raise public awareness of the risk to a needed hospital
 - Trustees and CEOs deny problems until it's too late
 - They claim that going public would only undermine the hospital prematurely.
 - They often act as if they thought, "If we can't save this hospital, we would be embarrassed if someone else bailed us out."
 - They often believe that hospitals that can't compete in the market deserve to close.

ACTION STEPS - 3

- 3. For temporary protection
 - Enact state hospital receivership laws, allowing officials or citizens to petition a court to take control of a hospital and stabilize its finances.
 - Or urge governors to declare that closing Hospital X constitutes a "public health emergency," allowing state to seize control of needed hospital and stabilize it.
 - Underpin either legal step with short-term financial relief through state trust fund financed by 0.25 percent of each hospital's revenue, → about \$2 billion yearly in U.S.
 - Consider mothballing instead of delicensing.

ACTION STEPS - 4

- 4. To durably protect each needed hospital, establish all-payer rate setting to guarantee enough money to sustain efficient, highquality operation
 - In a free market, each payer would pay the same price
 - Without a free market, only a public structure can protect each needed hospital, regardless of its teaching status, neighborhood demographics, or endowment
- 5. Seriously address quality problems at all hospitals.