

ABA@BU Hackathon Competitions Fall 2020 – Spring 2023

Boston University Metropolitan College

Video Links

ABA@BU Hackathon Fall 2022 Competition 1: https://www.youtube.com/watch?v= y-p8XWn3XY ABA@BU Hackathon Fall 2022 Competition 2: https://www.youtube.com/watch?v=budRGAm-yVc ABA@BU Hackathon Fall 2020 Review by Prof. Greg Page: https://www.youtube.com/watch?v=XkxLXiEQhgg





Contact

BU MET Applied Business Analytics Program email: abamet@bu.edu program page: https://www.bu.edu/adminsc/programs/applied-business-analytics/

ABA@BU Hackathon Fall 2021: Competing Teams & Winners

Competition A: Dataset Analysis and Modeling

RUSH A+: Gengjin Liu; Sihao Xiang; Yanru Zhou; Jingyao Zhang; Luyao Wang

WINNER

Competition B: Business Case Analysis

Code Breakers: Kelly Ann Matos; Prianka Sharma; Yixiao Wang

Sugar-Free Boba: Yunlou Teng; Jingyao Xie; Yu Tian; Liyang Chen; Jingran Xu

Competition C: Competitive Landscape Analysis

Nightmare Back Again: Yadi Wang; Yuchen Wang; Shuxiao Fan; Wenqiang Gao

Yangtze Delta: Rong Li; Zhe Yu; Runqi Zhao

Members of the Review Committee: Krystie Dickson, ABA Lecturer ABA; Dr. Hyunuk Kim, ABA Assistant Professor; Greg Page, ABA Senior Lecturer; David Ritt, ABA Lecturer; Dr. Vladi Zlatev, Assoc. Professor, ABA program coordinator

ABA@BU Hackathon Spring 2021: Competing Teams & Winners

Competition A: Dataset Analysis and Modeling

A TEAM: Shang Ding, Jinghao Dong, Yuzhen Liang, Yixi Lin

MEOWDERLAND: Jiani Gao; Jiayuan Shi; Yukun Xiong

PYTHON CRAFTSMAN: (Claire) Xiaotong Ding; Xiangyu Wang; Ting Xiao; Menghao Xu; Zhenyan Yin WINNER

YOU KNOW WHO: Wang Deng; Ginna Gomez Guerrero; Meng Hsien (Kelvin) Lu; Anqi Xia; Chi-Hung Yang

Competition B: Business Case Analysis

GLOBAL ALLSTARS: Scott Hull; Usman Khan; Donald Trakakis; Lujia Wang

LIGHTING: Xiaogeng Chi; Shuwen Li; Ruojia Peng; Ziqi Zhao; ShangQing Zhu

Competition C: Competitive Landscape Analysis

NIGHTMARE BACK: Yufei Gao; Ziting Guo; Yadi Wang; Qiao Xu

Members of the Review Committee: Krystie Dickson, MS ABA (May 2020); Hanbo Yu, MS ABA (January 2021); Yaming Wu, MS ABA (January 2021); Greg Page, Senior Lecturer ABA; Dr. Vladi Zlatev, ABA program coordinator

ABA@BU Hackathon Fall 2020: Competing Teams & Winners

ABA STUDENT e-PORTFOLIO, Project 2: Creation of a Marketing Campaign ABA@BU

Team Analytics Squad: Shimony Agrawal, Yamile Avila, Greta MacDonald, Abhishek Kumar, Vikas Balakrishna Rao 🛛 💛 WINNER



Team Lady Three: Zhaoyu Li, Yuxin Lin, Jiayu Xi

ANALYSIS OF DATA SCIENCE JOB POSTINGS, Project 5: Exploration of a Dataset - Analysis of Data Science Job Postings

Team Sanitizer: Zeying Liu, Daming Song, Yaming Wu, Tiandi Zhang

Team Analytics Squad: Shimony Agrawal, Yamile Avila, Greta MacDonald, Abhishek Kumar, Vikas Balakrishna Rao

Team Julia 0.0.0, Project 5: Shitong Cheng, Yi Chen, Kexin Liu, Jiayuan Shi, Yecong Zhang

Team S: Xiaotong Ding, Zhen Fu, Yiwei Song, Zhenyan Yin; Anmol Sandhu

Team Zootopia, Project 5: Shuyuan Gu, Yijing Peng, Ching Chiun Yao, He Wang, Yunnuo Wang

Members of the Review Committee: Greg Page, Senior Lecturer ABA program; Dr. Vladi Zlatev ABA program coordinator; Ravi Doddavaram, Lecturer ABA program; David Ritt, Lecturer ABA program



Experience & Insights From On-Campus Alumni Moderated Panel

Boston University Metropolitan College

Moderator: Greg Page Panelists: Mengya "Amelia" Zhao, Xiukui Ji, Yaming "Arvin" Wu, Yiyuan "Emily" Cao

Panel Participants



Greg Page (Moderator) - Master Lecturer at BU MET, ABA Instructor (ADR100, AD654, AD699)



Mengya Zhao - MS Applied Business Analytics (January 2023), Company: JP Morgan



Xiukui Ji MS Applied Business (May 2022), Company: Strategy, Design, Governance (SDG)



Yaming Wu - MS Applied Business Analytics (January 2021), Company: **McKinsey**



Yiyuan Cao - MS Applied Business Analytics (January 2020), Company: Edwards Lifesciences

Panelists' Experience

Mengya "Amelia" Zhao – Now works in a risk analytics role with JP Morgan in Delaware. Before ABA, worked in banking and financial analyst roles in China.

Xiukui Ji – Has been working since the Summer of 2022 at SDG, a consulting company with offices in Cambridge, MA.

Yaming "Arvin" Wu – Currently works in an analytical role for McKinsey. Also worked for Boston Consulting Group since graduating from ABA in January 2021.

Yiyuan "Emily" Cao - Works as a financial analyst for Edwards Lifesciences in California after starting with Edwards as a data analyst. Also runs a consultancy for international students seeking employment in the United States

Real Application of ABA Program Knowledge

Although the specific tools used daily tend to vary considerably from person to person, the conceptual skill sets that come from ABA coursework are very useful to students.

Students found that some parts of the ABA curriculum were well-matched with the types of questions that came up during job interviews. Concepts regarding modeling, machine learning, and all forms of predictive analytics are vital.

Structural knowledge about data and data structures was essential for the panelists' success.

The F-1 Experience in the Job Hunt

International students, in particular, need to be sure that they can "tell the story" behind each of the bullet points on their resumes. When asked about specific resume items during an interview, they should be sure not to downplay their achievements or experiences, but to proudly take ownership of those accomplishments.

Initiative matters! To the best degree possible, frame your story in a way that makes it sound more interesting and exciting. As a TA, you can say that you "led a team of 40 students" in their data preparation work, rather than just say "I answered some questions from students."

Small talk can have a big impact. It can help to break the ice during a phone screen or interview. Several panelists spoke about data visualization. Some use Business Intelligence tools such as Power BI and Tableau. Even for those who do not use Python or R for visualizations or analysis on a daily basis, the general skill sets that they learned using those tools was applicable in other realms.

Data wrangling and data preprocessing are essential skills for each of these analysts.

SQL was mentioned by every one of the panelists as a fundamental tool that they use frequently.

around that.

achieve this. Interviews down the road?

After starting out with a company, internal transfers are a common part of recent graduates' experiences.

company.



Skill-Related Themes

Advice for Job Seekers

Know your target. What is your goal? Develop a long-term plan and then build your job search

Closely read job descriptions, and modify your resume to more closely match what is listed in the job description. Some panelists had a 'standard' resume version that they slightly modified to

While on the Job...

One of our panelists had already changed positions once within the same company, and another is exploring internal transfers within her current

Recommended Tools

Panelists recommended their most prominent tools being applied in their work. The top technology choices noted were: Excel, Power BI, Tableau, Looker, Snowflake, R, SQL, and Python



Big Picture Thoughts

Companies are looking for people with specific skills who can perform the tasks that they care about. If your skills match their needs? You need to make sure they hear that!

Be sure to keep a spreadsheet with all of your job applications carefully noted! That way, you won't be caught off-guard when a company calls you about an interview and you're not quite sure who they are.

Contact

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BU MET Applied Business Analytics Program email: <u>abamet@bu.edu</u> program page: https://www.bu.edu/adminsc/programs/applied-business-analytics/



Experience & Insights From Online Alumni Moderated Panel

Moderator: Roman Rabinovich Panelists: Nirmeen Damrah, Vivek Dhotrekar, Lalida Kwok, and Carol Sloane

Boston University Metropolitan College

Real Application of ABA Program Knowledge



Students learn very quickly to understand the business question, collect data, clean data, choose a model, and analyze with a storytelling perspective. Overall, it is a perfect program to learn how to apply data to address specific questions. Prior to learning the concepts taught in ABA, reports for analysis may have been run without a plan for the action to take.

Framing a business question was one of the most important concepts picked up at BU. Sometimes you may provide insight and analysis that is not valuable, but that stops after ABA. With the ABA classes, students feel enabled to connect a technical field with information management along with data analytics to uncover opportunities, improve products, and enhance services through the applications of relevant data and analytics.

Students can transition into a more analytics-focused role midprogram because the most relevant tools are used in real applications within the program.

Future of the Analytics Professional

The future analytics professional should be able to work with disparate data sets and bring them all into one place as well as manage highly versatile technology as data is becoming increasingly portable. There is a growing list of service and product providers that do specific things with data that may be beneficial at certain points in the business' lifecycle. There is a need to know now to manage different technology.

The reality is that data is becoming increasingly democratized and there is a demand as well as a requirement for accessibility to the data within the organization as well as between partners. The analytics professional of the future will be able to access and consume data for faster and higher quality decisions, and organizations will look for talent that is making data-driven decisions across all functions.

Analytics professionals of the future will need to stay up to date on data management ethics while they automate processes of different types of data strategies.

There is a need for professionals who can manage the entire process starting from pulling and manipulating the data. Then preprocessing is followed by quantitative analysis, gleaning out insights and translating into the business context.

Understanding technological innovation and creating access to dean data where it may not yet exist is an important skill to pick up and hone. Then focus shifts to doing analysis, generating insight, and translating the insights into action. First, we need to learn the tools that set us on the path to success.

Potential for analytics pros to skill up and solve more technical issues that require a shift from creative to more technical. Some have the business expertise and not the data expertise.

Sometimes it requires a special set of skills to identify the technological scenario that will enable the data to be efficient and exist as a single source of truth. Everyone should come back to one source so that everyone has a matching dataset, but it takes a skilled analyst to set the stage for this situation.

Take part in communities where information is relevant to your role and in abundance. Power BI Desktop and Tableau have communities and newsletters that share insight on how to visualize data best.

Follow thought leaders in your space. Connecting with your dassmates who are embedded in your industry of interest. Join INFORMS, Women In Analytics, connect with people on KDnuggets for tools in Machine Learning and AI.

Read publications and attend conferences that are appealing and relevant to where you are and where you want to be in the next 5 years. You can also create curated feeds for yourself from experts in the field.

Storytelling with data is a learned skill which is a big part of the work. The magic is in the ability to reframe the story you tell about the business scenario with the assessment of the data you have.

Data storytelling skills also continue to improve as you are taught how to approach different stakeholders with different data and angles.

In addition to being a technically savvy professional, the story telling aspect will be useful in discussions with investors, negotiating with customers, and being a professional with the confidence in the solutions you aim to introduce.

Nirmeen Damrah - MS SCM, Analytics Concentration /
BU MET OL Facilitator (AD571) / Company: Supply
Chain Specialist @ SYNNTIC



Vivek Dhotrekar MS Applied Business Analytics / BU MET OL Facilitator (AD571, AD688, AD699, AD715) / **Company**: Strategy & Business Transformation Consultant @ Ernst & Young

Panel Participants

Company: Customer Data Consultant @ Decile

Dr. Roman Rabinovich (Moderator) - Dr. Grenoble

Ecole de Management, MS Business Analytics Arizona

ABA OL Instructor (AD100, ADR100, AD571, AD699) /

SU, MS international Marketing Management / BU MET



Lalida Kwok - MS Applied Business Analytics / BU MET OL Facilitator (AD571) / Company: Ecommerce Product Manager @ CEB

Carol Sloane - MS Applied Business Analytics / BU MET OL Facilitator (AD571) / Company: VP, Multinational Business Analytics and Tools @ AIG

Panelists' Experience

Nirmeen Damrah - With a background in engineering, Nirmeen started her own company and covered the gap of how to use data and analytics in manufacturing. Nimeen also supports the process of how to think about analysis and optimize solutions for factories in order to reduce cost and enhance efficiency.

Vivek Dhotrekar – With a background as an analyst working with client analytics, product analytics, sales analytics, and tech project management, Vivek worked with institutional product teams focusing on growth strategy for mutual funds. Work included making an impact with descriptive and prescriptive analytics that enable business insights from data science functions. Vivek Joined ABA to enhance and hone his skillset in analytics, which is critical to success on the job.

Lalida Kwok-Experienced marketer working with analytics. With a professional background at Vans, Rivian, and UCLA, Lalida is currently a product manager working with marketing, engineering, and analytics teams to lead the website and store decisions. She has been applying analytics across B2B and B2C.

Carol Sloane – With a background in telecom and insurance, Carol currently works on the international business of AIG. Carol currently manages 15 analytics resources onshore and offshore to ensure that optimal decisions are made on tax applications and booking business. Carol works with senior leadership to identify opportunities and risks through BI tools like Power BI. ABA program afforded the ability to get the expertise to leverage analytics for actionable insight, to expand profitability, and become effective operationally.



Importance of Upskilling

Staying Current With Industry Changes

Storytelling Effectively

Recommended Tools

Panelists recommended their most prominent tools being applied in their work.

The top technology choices noted were Excel, PowerPoint, Power BI, Tableau, Looker, Alteryx, R, SQL



Message To Peers

Stay curious and always reinvigorate your question asking of the data. Explore why things are happening and make sense of the world of information being collected as a competitive advantage.

Stay in contact with your peers, fellow alumni, professors, and always seek to explore how they achieved their goals as well as how they got to where they are today. Explore the various career journeys and possibilities at your fingertips with BU METABA.

Always remember to share what you see and learn with the university to make the academic program more applicable with relevance to the real world. This is one way to give back and help evolve the curriculum with your contributions.

Contact

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BU MET Applied Business Analytics Program email: abamet@bu.edu program page: https://www.bu.edu/adminsc/programs/applied-business-analytics/



Insights From BU Employee Moderated Panel Discussion

Moderator: Kelly Ann Matos Panelists: Benjamin Flavin, Piotr Mirza, Brigitte Ritter

Boston University Metropolitan College

Panel Participants



Kelly Ann Matos (Moderator) – Data Manager, Equal Opportunity Office / BU MET OL Facilitator MS Applied Business Analytics, January 2022



Benjamin Flavin - Director of Prospect Analytics, Development & Alumni Relations

MS Applied Business Analytics, May 2022



Piotr Mirza - Programmer Analyst, MET Analytics Department

MS Applied Business Analytics, May 2019 MS Computer Information Systems, May 2022



Brigitte Ritter, PhD – Assistant Professor, **Biochemistry and Director Analytics and** Admissions for GMS, BU School of Medicine

GC Project Management, January 2022 GC Applied Business Analytics, January 2023

MS Applied Business Analytics, May 2024

Contact

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Program webpage:

https://www.bu.edu/adminsc/programs/appliedbusiness-analytics/



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Follow us on linkedin. Search for BU MET ABA Community or follow this link: https://www.linkedin.com/groups/12401049/



MET

Visit our Employability site: https://www.bu.edu/metit/careerlevelopment/

Intersectionality

Panelists discussed the intersectionality of being a student and an employee simultaneously. Being a student impacted our role as an employee, and being an employee impacted our experience as a student. Our unique position of seeing the educational experience from multiple sides lead to some key takeaways:

A learning mindset

 Students are continually learning and adapting to new information and situations. This mindset can be beneficial in the workplace, as it encourages ongoing learning, growth, and development

Collaboration

- Students are often required to work in groups or teams, developing strong communication, problem-solving, and collaboration skills that can be transferable to the workplace.
- The importance of time management and the ability to prioritize appropriately
 - Scheduling time to complete tasks is essential to maintaining sustainability throughout your time as a student and allocating dedicated time for coursework allows you to compartmentalize your roles
 - When school comes first in order to successfully complete the program, you must be willing to put the necessary time and effort in
 - When work comes first we are first and foremost employees and must be able to fulfill our work obligations
 - When life comes first we are all human and recognize the various demands put on us outside of school and work

A unique perspective

- Real-life experience in the workforce many students don't have this
- Time since undergrad to consider options our choices can be more calculated as we have had time to research the best programs and plan our path forward

included:

• Al and ML have been transformative for analyzing data at scale and in real time.

- experience.
- Enhanced data privacy and security
 - Given the increasing importance of data in decision-making, analytics will need to ensure that data privacy is maintained while still providing actionable insights.

 - The types and amounts of available data will only continue to grow

- purpose

audience.

- How it can be used for good and for malevolence



The Future of Analytics

Panelists discussed the future of analytics in general, as well as the analytics profession. Some key items panelists foresaw as important to this discussion

- □ Increased use of Natural Language Processing (NLP) and Voice Recognition
 - As voice assistants become more prevalent, analytics will need to be able to interpret NLP to provide more accurate insights.
- Adoption of Augmented Reality and Virtual Reality • Technologies will enable analysts to visualize data in new ways, potentially making it easier to identify trends and opportunities.
- □ Artificial Intelligence and Machine Learning
- Greater focus on customer experience analytics
 - In order to personalize and optimize customer
- The continued growth of big data
- The need to harness that information to guide decision-making
 - Beyond simply collecting information, we must be able to put it to use
 - Finding the correct reporting tool for each
- □ The need for strong communication
 - As data analysts, it is our responsibility to demonstrate our results in a clear and concise manner geared towards the appropriate
- □ The looming threat of ChatGPT
 - The importance of being at the forefront of this and other new technologies

Message To Peers

Try it out! As a BU employee, we are afforded certain resources that are not common for other individuals considering pursing a graduate degree or certificate. Make use of the tuition remission program and the ability to enroll as a non-degree student before committing to a program.

Use electives as a way to explore your interests, whether within the analytics program or across other university programs.

While a graduate degree can certainly advance your career externally, don't overlook the opportunities for advancement available within the university itself. Two of the participants directly credit their MS ABA for their current leadership roles at BU.

Lean on your resources. As a member of the ABA community, you have a team of people willing to share insights and experiences and help guide you forward in both your education and your career.

Recommended Tools

Panelists recommended their most prominent tools being applied in their work. The top technology choices noted were: Excel, Power BI, Tableau, R, Python, and SQL











5Y ABA@BU Community Panel Discussion with ABA Current On Campus Students

Boston University Metropolitan College

Moderated by Professors: Krystie Dickson and Dr. Cansu Tayaksi

Panelists

Moderators



Professor, BU MET ABA



Emergence of ChatGPT and the Future of Analytics

Artificial Intelligence have seen a rapid growth in recent years, and the development of sophisticated language models like ChatGPT has been a significant achievement.

As highlighted by our panelists, students should be careful of the use of ChatGPT, which can inhibit their learning if not utilized properly. The idea is that if students rely too heavily on ChatGPT to provide with answers or do tasks for them, they may miss out on the opportunity to develop critical thinking skills and problem-solving abilities. When you are in an education institution, learning these abilities matters the most. It's crucial to cultivate these skills and independent learning habits for a well-rounded education.

While it is certainly true that we should not become overly reliant on AI, it is important to note that language models like ChatGPT are designed to enhance our abilities rather than replace them. They can assist us in processing information and generating new ideas, act as a consultant, helps us to find necessary information, allowing us to explore and analyze complex topics in ways that would be difficult without such tools.

Learning to use ChatGPT and other AI tools effectively is important for future employment opportunities, particularly in data analytics. In the age of rapidly advancing technology, it's likely that future employers in fields such as data analytics and AI will expect job candidates to have knowledge of and experience with tools such as ChatGPT. Our panelists also expect that new job opportunities and career paths will emerge as technology continues to evolve.

Our **Panelists**



Jingyi Wu MS ABA (January 2024)



Meirzhan Almatov MS ABA (January 2024)



Hidayatullah Buwono MS ABA (August 2023)





Priyam Dholiya MS ABA (January 2024)

Advice on Selecting Course Electives

As part of the Master's degree program in Applied Business Analytics, students must complete two course electives. Choosing these electives can be a challenging process, but there are some tips to make it easier. It's recommended that students start by having a clear idea of their career path. Ask yourself where you see yourself in the next five years. For example, if you aspire to manage an analytics team, you may want to consider choosing managementrelated courses such as project management. If you haven't decided on a career path yet, it's best to let your curiosity guide you. There are several courses available that can help you gain a deeper understanding of various industries, such as healthcare and finance, among others. By exploring different courses, you can discover new interests.

Effective tools for Job search

During the discussion, the panelists highlighted various tools that can assist in the job search process and streamline the application process. Boston University Career Centre offers a suite of helpful tools to assist students in crafting and enhancing their resumes. Additionally, Handshake, a widely-used platform, provides students with access to job postings, virtual career fairs, company events, information sessions on the job market, and more. To stay ahead in the job market, it's crucial for students to build their network and connect with people who can offer information and opportunities. On-campus jobs can also provide students, particularly international ones, with valuable exposure to the US work culture and enhance their resumes. Lastly, several website plugins are available that can simplify the job application process.

The question of whether we should stop AI improvements for a period of time is a complex one, and there are valid arguments on both sides.

Communication with your advisors is crucial. As they can help plan your course selections for each semester. Additionally, Boston University's Career Center offers a wide range of services, including resume writing, interview preparation, and access to tools like Handshake for job search and application. The ABA program's employability services, can assist you in creating your own ePortfolio, match your skills with the job market, and prepare for technical interviews. By utilizing these resources, you can set yourself up for success both during and after the program.





Thoughts on the Pause in AI Improvements

• Some panelists argue that stopping AI improvements would be a mistake. The development of AI has already brought significant benefits in fields ranging from healthcare to education, and there is much more potential to be realized in the future.

 While AI has the potential to bring about many positive advancements and benefits, it is also important to consider the potential risks and challenges associated with this technology. Some panelists argue that stopping AI advancements for a period of six months could provide an opportunity to address safety and ethical concerns, encourage human learning and creativity, and redirect resources to other pressing areas of research and development.

Advice for the incoming ABA students

Overview of the Panel Discussion

On Friday 14th April, the ABA program held a panel discussion with seven of the program's top students. The discussions were centered around the following topics:

- 1. The Emergence of ChatGPT and the future of analytics
- 2. The debate on pausing AI advancement for six months
- 3. Effective tools for job searches in the analytics field
- 4. Valuable advice for the incoming ABA students, including

course selection and career paths

Stay Connected

There are several ways to stay connected with our ABA Community:



Follow us on Instagram @metbu.aba



Follow us on linkedin. Search for BU MET ABA Community or follow this link: https://www.linkedin.com/groups/12401 049/



Visit our Employability site: https://www.bu.edu/metit/careerdevelopment/

Contact information

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ABA Program's email: abamet@bu.edu

ABA Program's Website: https://www.bu.edu/adminsc/programs/appliedbusiness-analytics/



Competitive Landscape Analysis on College, Academic Program & Student Levels

Boston University Metropolitan College

Krystie Dickson, MS, MSc, Applied Business Analytics Faculty Vladimir Zlatev, PhD, Applied Business Analytics Program Coordinator.

Competitive Landscape Analysis (CLA)

The Competitive Landscape Analysis Framework (CLA) was developed to gain insights into the performance of programs offered at BU MET.

The framework seeks to analyze data of competing universities by rating and ranking them to determine the competitive positioning of our programs based on various factors.

CLA was tested on the ABA program in Spring & Summer 2020 and 2021.



CLA Objectives

The aim of this framework is to provide insights into the competitive

landscape of each program within the BU MET college. The goals are to:

- 1. Identify each program's competitive positioning in the marketplace
- 2. Support program enhancement by determining industry skillset gaps.
- 3. Demonstrate competitive strength in comparison to similar programs in

other universities.

BU MET ABA Program ranked top 5 among all universities in the U.S. offering a masters degree in Applied Business Analytics.





CLA Program Level Results – I	BU MET ABA Rankings 2021
Challongers	Leoders
Massachusetts Institute of Technology	University of Southern California Carnegie Mellon University Arizona State University
New York University Villanova Univer	University of Texas Dailas sity Boston University
Purdue University	Indianna University - Bloomington
Columbia University	
Case Western Reserve Univers	George Washington University =
Michigan State University University of Alaba	Northeastern University Syracuse University ama Florida State University
Emory University John Hopkins University	
niversity of Rochester Iowa State University	Visionarine

Employability Services



in the Applied Business Analytics Program

Boston University Metropolitan College

Cansu Tayaksi, PhD, Krystie Dickson, MS, Chris Athaide, PhD, Vladimir Zlatev, PhD Department of Administrative Sciences, Metropolitan College, Boston University

Background Problem & Our Offer

Are you a graduating student feeling overwhelmed by the job hunt?

Look no further than employability services!

Our services are designed to help you stand out from the competition and land your dream job.

Here is what we offer:

- Create a strong strategy for job search
- Establish a good foundation through starting an ePortfolio and analyzing your employment preferences
- Connect with faculty and consultants to match your skills with job offers
- Build self-confidence with mock interviews







- Service 2: Matching skills with job
- Service 3: Interview Simulation

How our services will help?

We understand that the job hunt can be daunting.

That's why we offer guidance and support in creating a job search strategy that works for you.

We will help you prioritize your efforts and identify potential employers that align with your skills and interests.

Service 1 will help you:

Showcase your skills and experiences to potential employers in a clear and concise way with our ePortfolio service



Service 2 will offer you:

Guidance on navigating the current job market based on your skills and preferences.



Service 3 will help you to build:

self-confidence with mock interviews: We'll provide you with valuable feedback and guidance that can help you stand out as a competitive job candidate.



Cansu Tayaksi, PhD email: ctayaksi@bu.edu

BU MET Applied Business Analytics Program email: abamet@bu.edu, program page:



https://www.bu.edu/adminsc/programs/applied-business-analytics/

Employability Service 1: Individual Preparation for Job Search ABA@BU ePortfolio

Boston University Metropolitan College

BOSTON

UNIVERSITY

Krystie Dickson, MS, MSc, Applied Business Analytics Faculty Vladimir Zlatev, PhD, Applied Business Analytics Program Coordinator.

ABA@BU ePortfolio

An ePortfolio is a great tool that will allow students or individuals to summarize and display their skills, technical capabilities and achievements.

Benefits of having an ePortfolio:

- 1. Allows for the demonstration of your skills and experiences in a web format.
- 2. Can be easily accessed through your unique URL.
- 3. Makes your application stand out in the job application process.
- 4. Helpful tool for your future career

development.

BUINET ABA & Digication Collaboration

At BU MET, we've collaborated with Digication (an online ePortfolio platform), to create an ePortfolio template for our students. In using this template, you can gain the following benefits:

- 1. The Digication platform can be accessed by using your BU email and password.
- 2. Students can use the BU MET ePortfolio template to create their very own ePortfolio.
- 3. You will always have access to your ePortfolio, even after you've graduated.
- 4. You get to control access to your ePortfolio.

ABA@BU ePortfolio Skill Level Identification

Students can identify their level of experience and their current skills by selecting the most relevant option in the following categories when creating their ePortfolios:

ABA Community Group	Technical Skills	Industry Experience	Analytical Skills	Leadership Skills
ABA Employer's ePortfolios	R	0 - 2 years	Data Visualization	Research Assistant
ABA Academic ePortfolios	Python	2 - 5 years	Sentiment Analysis	Teaching Assistant
ABA Individual ePortfolios	SQL	> 5 years	Regression Analysis	Team Leader
	Other		Google Analytics	Community Leader





career experience.



Analytics: krystied@bu.edu

ABA Program Email: abamet@bu.edu



Boston University Metropolitan College

BU MET ABA Employability Service 1 – Define Skills & Employment Preferences

Anu Shinebayar (MS in Project Management, May 2024)

Academic Advisor: Vladimir Zlatev, PhD

Boston University Metropolitan College Applied Business Analytics Program

INTRODUCTION

The skills and employment preferences dashboard 1 was designed with the purpose of providing an informative overview of the potential job opportunities available for students majoring in Applied Business Analytics.

The dashboard draws from a variety of sources, including the International Institute of Business Analysis (IIBA), to provide a comprehensive understanding of the skills and experience required to pursue a career in this field. The dashboard also offers insights into the most in-demand job roles and industries that are currently hiring business analysts.

By exploring the dashboard, students can identify their areas of interest and expertise, and determine which career paths they are most likely to thrive in. This information can be used to guide their coursework, internships, and job search strategies, and help them to build a strong foundation for their future career also will help students to prepare for Service 2.

The dashboard is easily accessible to students through the BU MET ABA Career Service website, which serves as a valuable resource for Applied Business Analytics majors. Overall, the skills and employment preferences dashboard 1 is a valuable tool for any student pursuing a career in business analytics, providing them with the knowledge and insights they need to succeed.

METHODS

Self service portal is designed to provide a centralized location for individuals to access resources and tools that can help them to know about their skills and knowledge in the industry.

This portal offers a wide range of resources that can help individuals search more about their expertise in key areas such as business analysis and product management. By leveraging these resources, business analysis experts can enhance their value to organizations across all industries and improve business outcomes.

Furthermore, the self-service portal is designed to be user-friendly and accessible, making it easy for individuals to navigate and find the resources they need. Whether someone is looking to enhance their skills in data analysis, project management, or stakeholder engagement, the self-service portal offers a wealth of information and guidance to help them achieve their goals.

REFERENCES

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Rehkopf, M. What is product management? Atlassian. Retrieved from https://www.atlassian.com/agile/product-management

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IIBA

The Service 1 dashboard provides Applied Business Analytics students with an essential tool to explore a wide range of career paths and identify the roles that align best with their skills and interests. The Career Road Map offers a comprehensive overview of both traditional and emerging roles within the industry, highlighting the skills and experience required for each position. By leveraging this information, students can gain a better understanding of the job market and make informed decisions about their academic and career pursuits. They can also prepare themselves for internships and job searches by tailoring their coursework and skill development to meet the demands of the industry. Overall, the Service 1 dashboard is an invaluable resource for Applied Business Analytics students, enabling them to maximize their potential for success in this exciting and constantly evolving field.



IIBA, 2021. In-Demand Business Analysis Skills for 2021. IIBA. Retrieved from https://www.iiba.org/business-analysis-blogs/in-demand-businessanalysis-skills-for-2021/

RESULT

Dashboard 1 provides students with a comprehensive overview of the business analysis field, displaying two primary focuses, 11 specializations, and 34 expanded roles. Each expertise and job is accompanied by a detailed description, sourced from reputable industry organizations, to help students better understand the various functions and responsibilities of each role.

By clicking on the URLs provided, students can conduct further research and gain a more in-depth understanding of the different business analysis roles and functions. The dashboard is designed to be flexible and can be easily adjusted to accommodate additional specializations or roles as needed for other programs or applications.

The number of specializations displayed in Dashboard 1 was selected based on the Applied Business Analytics program's specific needs. However, if needed, the dashboard can be adjusted and expanded to accommodate different programs or applications with varying numbers of specializations. This ensures that the dashboard remains a relevant and useful resource for students across different industries and fields of study.

Business Analysis: All
Business Technologist
Business Analysis Leader
Business Analysis Professional
Business Process Analyst
Business Process Architect
CRM Business Analyst
Business Architect
Digital Business Analyst
Business Intelligence Analyst

Description

Agile methodology breaks the developmental process into iterative steps and encourages flexibility, testing, and change throughout the life cycle of a project Business analyst help quide businesses in improving processes, products, services and software ough data analysis. These agile workers straddle the line between IT and the business to help bridge the gap and improve efficiency.

Description URL

https://www.atlassian.com/agile/product-management

Job Title URL

https://www.bls.gov/oes/current/oes151241.htm

How to Use This Dashboard

Click on the Job Title that suits you on the "Business Analysis: Focus: Category: Description: Job Title" Block. You could also use the "Search Box" below and type your desired job title Click on the desired Job Title on the "Business Analysis: Focus: Category: Description: Job Title" JRL" block will appear based on your query, click on the link and you will be

redirected to the source v	website providing i	nforma	tion relat	ed to your selecte	d job
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business		Q	_	International Institute of Business Accelysta	





OBJECTIVES

The Service 1 dashboard provides valuable information to assist Applied Business Analytics students in preparing for internships and landing their dream job post-graduation.

It offers insights into the job market, including in-demand job roles, industries. This information can help students make informed decisions about their coursework, internships, and job search strategies and help them to be prepared in Service 2.

Furthermore, the dashboard showcases how education can translate into job opportunities, enabling students to identify their areas of interest and expertise and determine which career paths align best with their skills and interests.

CONCLUSIONS

Dashboard 1 provides a clear and concise introduction to the various job positions available to Applied Business Analytics graduates. It serves as a valuable resource for students to selflearn and gain insight into the different roles within the field of business analysis.

Through the use of the dashboard, students can analyze the various job positions and gain a better understanding of which roles align best with their skills, interests, and career goals. They can explore traditional and emerging roles, such as Business Analyst, Business Intelligence Analyst, Data Analyst, and Data Scientist, among many others.

By leveraging the information provided in the dashboard, students can make informed decisions about their academic and career pursuits, ensuring that they are well-prepared for success in the field of business analysis. Overall, Dashboard 1 is an essential resource for Applied Business Analytics students seeking to gain a comprehensive understanding of the many job opportunities available to them after graduation.

DATA SOURCES



MET ABA Employability Services: abamet@bu.edu



Using Extract, Transform, and Load and Data Visualization Tools to Enhance Career Services for Analytics Master's Program Student

Boston University Metropolitan College

Putranegara Riauwindu (MS in ABA, January 2024) Academic Advisor: Vladimir Zlatev, PhD Boston University Metropolitan College Applied Business Analytics Program

Executive Summary

- Job Prospect Overview and Job Market Self Service Consultation Dashboard were created to enhance BU MET ABA Career Service endeavor.
- The dashboard were developed using Extract, Transform, and Load framework and leveraging the existing BU MET infrastructure.
- The dashboard contained information regarding the current job market landscape including but not limited to Skill, Industry, Company, Location, and Occupation information related to Business Analytics program.
- The dashboard is now online at BU MET ABA Career Service website for immediate utilization by **BU METABA Student and Graduate**
- Link to BUMETTT, Employability Services, Business Analytics



Background Problem

- Specific, analytics-related, tailored industry and occupation information is not available for BU MET ABA students and graduates.
- Information is needed to navigate the job market with well informed decision to make the choice about their career path.
- Providing students and program with relevant information to close the gaps between what is required by the industry with the current skillset or program offering.





.NET Assemblies Specialized Skill .NET Development Industry Snapshot Industry Table **Staffing Pattern** .NET Framework URL .NET Framework 1 NAICS IndustryName Description Format Doc https://skills.emsidata.com/skills/BGS105C99F084505B956 .NET Framework 3 523210 Securities and Commodity Exchanges Research insight for the PDF File B7 .NET Framework 4 designated industry 522120 Saving Institutions How to Use This Dashboard .NET MAUI (Multi-Platform · Click on the desired Skill Type on the "Skill Type" Block 522220 Sales Financing This document summarizes Excel App UI) - Click on the Skills that suits you on the "Skill" Block. You could also use the "Search 52413 Reinsurance Carrier occupational breakdown File Box" below and type your desired skill. statistics for the designated NET Reflector 524130 Reinsurance Carriers A URL on "URL" block will appear based on your query, click on the link and you will be industry. 522292 Real Estate Credi .NET Remoting redirected to Lightcast website providing information related to your selected skill. It This document shows the Excel B5 2/292 Pharmany Renefit Management and Other Third will provide you with the skill description, job posting trend, company that post the job .nettiers with the skill, and recent job posting DocumentID DocumentLink 10 Gigabit Ethernet Search Box https://docs.google.com/spreadsheets/d/1_AS4SYHnd3HcY7RjNdGQNtJxGRDU73rC/edit? 100-Ton Master Captain's ABA@BU 👍 Lightcast usp=share_link&ouid=109246551033185138507&rtpof=true&sd=true License https://docs.google.com/spreadsheets/d/11uJ zZhGxvJQ5Nd-xBXSjiMPKUC 1010data Job Posting Reports Page

Skill Page

NAICS Industry Performance Page

Boston University Metropolitan College

BU MET ABA Employability Consultations, Service 3 - Technical Interview Simulation

Jhanavi Shekar (MS in ABA, May 2023)

Strategy

Academic Advisors: Prof. Krystie Dickson and Prof. Chris Athaide Boston University Metropolitan College Applied Business Analytics

Purpose

Companies hiring for analytics positions often conduct Technical Interviews as part of their hiring process, and Service 3 has created these simulations to simulate this type of interview. Each semester we offer interviews testing your knowledge in the following areas:

- Python Excel
- SQL Power BI
- R Tableau

- Review technical skills using Self-Service platforms
 Be a part of realistic coding environment process using
 - Service 3
- Communicate Clearly and precisely
- Interpretation of results/ Multiple solutions
- Solicit feedback
- Analyse performance
- Ask questions/ Follow up consultations

Results **BENEFITS Recording Library Key Observations from Spring 2023** Side B Side A =LAMBDA([string], UPPER(string)) 12 15 20 12 9 PRACTICE 24 18 Provides practice to improve skills and problem-solving abilities for real interviews **Self-Service** G LeetCode **LeetCode** offers a large collection of coding problems and challenges. **FEEDBACK** Offers valuable feedback HackerRank provides coding challenges and skills assessments across a to identify areas for (H) variety of domains and languages. improvement Strata Scratch is an online platform that offers SQL and Python practice S exercises, as well as a library of real-world datasets for data science projects FAMILIARITY Increases familiarity and interview preparation. with common interview questions and problems **Top coder** offers coding competitions and challenges to help you improve your skills. TIME MANAGEMENT **Contact** Develops time management skills and ability to solve problems efficiently in a **MET ABA Employability Applied Business** Services abamet@bu.edu given time frame. **Analytics Page**

MET Preparatory Laboratories for

Student's Motivation and Employability

MET Educational Technology & Innovation Team and Department of Administrative Sciences

Credentials Go Digital!

Digital credentials come in two main forms: certificates and badges. Certificates are typically used to attest to the completion of an academic activity. They can be a printed document or a computer file that are shared e.g. over email. Certificates always contain the individual and completed academic activity's name.

Badges are icons that exist only in electronic form. They typically confirm that an individual holds specific qualifications and possesses certain skills. Badges are similar to medals - they do not display names; instead, they are associated with credentials, and ownership of the badge "transfers" these credentials to the badge owner. Badge ownership is verified online through trusted authorities. Badge icons can be placed on a variety of electronic documents (emails, PDF files, personal web pages) or attached to social network profiles (Facebook, LinkedIn, etc.)

Improving Certificate Management

The traditional process of distributing paper certificates burdens academic institutions with many manual steps: determining eligibility, filling out and printing forms, mailing the forms, responding to queries, etc. Switching to digital documents avoids printing and mailing, but does not eliminate other inefficiencies. MET developed a secure automated process to manage certificates, from determining eligibility to distribution.

Figure 3. Automatic certificate generation and distribution process with exception management.

Automating Routine Communications

Automating the certificate management process created opportunities to extend automation to other routine communications with students. Intelligent and timely communications increase student motivation and allow faculty to spend more time on teaching and less on administration.

Figure 4: Automated performance measurement and guidance.

Digital Badges and Hands-On Laboratories

To help students find jobs, MET enriches academic programs with hands-on interactive laboratories that simulate typical realworld business workflows and are built with tools and technologies widely used in the modern workplace. Digital badges that attest to qualifications earned by completing the laboratories are a great addition to academic diplomas and certificates of completion. These badges tell potential employers that candidates can start making valuable contributions right after employment.

The greatest challenges with introducing digital badges in academic programs is proper mapping of program materials into industry-recognized skills, developing hands-on activities, and efficient testing mechanisms.

As MET is working on addressing these challenges, "minibadges" has been introduced as an intermediate step. Minibadges are internal credentials that recognize the successful completion of hands-on laboratories. Mini-badges are automatically generated, and students can see them in their courses hosted in a Learning Management System.

Instructors can see mini-badges of students enrolled in their courses, making sure students are well-prepared in mastering new material.

> Figure 5. Fragment of an instructor dashboard showing

> earned, required, and optional

badges for enrolled students

(Student names are blurred to

ensure privacy)

To address the challenge of confirming that students learned the skills associated with badge ownership, MET developed a highly interactive integrated system of assigning individual tasks to students, automatically grading their work, and providing intelligent feedback. Pseudo-random task assignment prevents plagiarism while encouraging group collaboration, and supports on-campus, online, and blended teaching and learning scenarios.

delivery.

With the focus on emerging industry needs, specific skills associated with digital badges are constantly evolving. To maintain industry relevance, MET must continuously develop and update teaching and learning materials. To assist faculty in this process, MET ETI team developed a streamlined process for team-based content development and deployment.

Automatic Feedback and Grading

Instantaneous feedback, grading, and real-time progress reporting facilitates learning, increases student motivation, and presents faculty with opportunities to present assignments in different modalities, including on-campus, online, and blended

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Figure 7. Real-time progress report (student names are blurred to ensure

Rapid Content Development

2023 MET Preparatory Laboratories

BU Metropolitan College

PM 100 is a non-credit lab. focused on project management essentials and tools. Students learn how to apply basic project management concepts aligned with the latest project management standards.

Python for Business PY100, is a non-credit lab. Students learn how to understand basic Python techniques and write code to solve simple problems as this lab offers an introduction to the basics of Python with a focus on data analysis and finance.

PY100

AD100 is a non-credit laboratory designed to familiarize students with relational databases and how to manipulate them in Microsoft Excel, Power BI Desktop, and Microsoft Visual Studio (using SQL).

ADR100 is a non-credit lab meant to serve one primary purpose – to build students' familiarity with the R language and programming environment. It is free to all BU MET students.

To view all MET Administrative Sciences Preparatory Labs, visit https://www.bu.edu/adminsc/preparatory-labs/

Contact information

Department of Educational Technology and Innovation **Department of Administrative Sciences** Metropolitan College **Boston University**

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ABA@BU Social Media Strategy and Implementations: Instagram https://www.lnstagram.com/metbu.aba/ #ABAstrong

Boston University Metropolitan College

Yating Wu (MS in ABA, January 2024) Academic Advisors: Krystie Dickson and Vladimir Zlatev, PhD Boston University Metropolitan College Applied Business Analytics Program

Content

Welcome to the official Instagram account of the Applied Business Analytics (ABA) program! Our goal is to provide you with engaging and informative content that showcases the exciting opportunities and achievements of our program.

As a leading graduate program in business analytics, our curriculum is designed to prepare students with the skills and knowledge needed to excel in today's data-driven world. Our faculty members are experts in the field, and our students come from diverse backgrounds and industries. Together, we're shaping the future of business analytics and making an impact in the world.

Through our Instagram account, we aim to give you an inside look into the ABA program, including our classes, employability services, competitions, industry partnerships, and student experiences. We'll also keep you updated on events and news related to the program and the wider world of business analytics.

We invite you to follow us and join our community of students, alumni, faculty, and industry partners who are passionate about business analytics. Don't forget to like, comment, and share our posts to help spread the word about the amazing things happening at ABA!

Posting Frequency

We understand the importance of keeping our followers engaged and informed on social media.

We will be posting weekly on our account to provide you with fresh and relevant content. Our posting schedule includes a mix of different types of posts, such as educational content, employability services, student and alumni spotlights, industry news and trends, events, and behind-thescenes looks into our program.

We believe that regular posting is crucial for maintaining a strong online presence and building a community of engaged followers. By posting consistently, we hope to keep our audience up-to-date on the latest news and events related to ABA, and to foster a sense of connection and community among our followers.

So stay tuned for our upcoming posts, and don't forget to follow us to keep up with the latest from ABA!

BU Global Programs Annual Photo Contest

Our METABA student, Yating Wu, congratulations on her achievement as a finalist in the BU Global Programs 11th Annual Photo Contest.

Mirror Lake

Analytics program's Instagram account, it's important to consider the program's goals and target audience. We planned strategy that aim to increase engagement and followers by creating visually appealing and informative content

that resonates with the program's target audience.

Social Media Strategy

To introduce a social media strategy for the Applied Business

One approach is to showcase the program's suportive services, current events, and business insights. The strategy also include regular posting, use of relevant hashtags, and engagement with followers by responding to comments and direct messages.

Additionally, collaboration with other relevant Instagram accounts and utilizing Instagram stories and reels can help to boost the program's visibility and engagement on the platform.

- First Post Welcome to ABA
- Academic Orientation
- Advertise LinkedIn group
- Service 1 Announcement
- Service 2 Announcement
- Service 3 Announcement Hackathon Winners Announcement
- ISSO Hosts OPT Q&A
- MET Employability Website Launch
- ABA 5th Anniversary teaser
- BU Virtual Career Fair
- 'Link in Bio' Option
- ABA Student Spotlight
- Panel Discussion

ABA@BL

Applied Business Analytics

<u>5th Anniversary</u> <u>RSVP by Friday, Apr 14</u>

<u>Employability</u>

Digication

<u>Blackboard</u>

<u>Hackathon</u>

ABA Website

Collaboration with metbu

We believe in the power of collaboration and partnerships to drive success and growth. That's why we were thrilled to partner with the @metbu Instagram account for a series of collaborative posts highlighting the different events such as Hackathon that is offered by the ABA program, Metropolitan College at Boston University.

Through our collaboration, we were able to share our insights and expertise in the field of business analytics with a wider audience, our partnership has helped to strengthen our collective brand and reputation. We look forward to future opportunities for collaboration and partnership, as we continue to work together to provide our students with the best possible education and career opportunities. Thank you to @metbu for the fantastic partnership!

Insights

Our social media program has provided us with valuable insights into the preferences and interests of our followers, as well as the broader community interested in business analytics. Through our engagement with our followers, we have learned that educational content related to business analytics, student and alumni spotlights, industry news and trends, and behind-the-scenes looks into our program are particularly popular and engaging.

We have also learned that posting regularly and consistently is important for maintaining an active and engaged following. By listening to our followers' feedback and preferences, we have been able to tailor our content and posting schedule to better meet their needs and interests.

Moving forward, we will continue to apply these insights to our social media strategy, in order to provide our followers with the best possible experience and to grow our community of engaged and passionate business analytics enthusiasts.

Marketing Analytics at Lobster Land

Boston University Metropolitan College

Greg Page and Huey Fern Tay

MARKETING ANALYTICS AT LOBSTER LAND

In Marketing Analytics at Lobster Land: A Python-Based Approach to Data Exploration, Statistical Analysis, and Machine Learning, Greg Page and Huey Fern Tay present a comprehensive, detailed approach to a broad array of technical and conceptual concepts in a fun, accessible way.

Set against the backdrop of Lobster Land - a fictional, seaside amusement park in southern Maine - this book takes the reader through everything from summary statistics to A/B testing methodologies to random forest modeling - all while emphasizing fundamental marketing concepts such as customer lifetime value, brand development, and user retention.

Included in Marketing Analytics at Lobster Land are step-by-step, Python-based solutions for all of the data visualizations, statistical analyses, and models contained within its pages - all of which assume no prior Python background on the part of the reader. Whether you are brand new to analytics and coding, or you are a professional with many years in the field, you will find value in the content here.

GREG PAGE

is a Master Lecturer in the Applied Business Analytics program at Boston University, Metropolitan College. He has taught many courses in the fields of Analytics, Data Mining, and Machine Learning. Prior to entering academia, he served as an Intelligence Officer in the U.S. Navy and U.S. Army.

HUEY FERN TAY

is a graduate student at Boston University's MSc (Applied Business Analytics) program. Prior to her admission to Boston University, Huey Fern worked as an analyst and a copywriter at a major public relations agency, after concluding a 12-year journalism career with Australia's national broadcaster and the country's international network.

MARKETING ANALYTICS AT LOBSTER LAND GREG

PAGE HUEY FERN

TAY

GREG PAGE HUEY FERN TAY

Marketing Analytics at Lobster Land: A Python-Based Approach to Data Exploration, Statistical Analysis, and Machine Learning is a textbook co-written by Greg Page and Huey Fern Tay, © 2023, Boston, MA, USA

Page is a Master's Lecturer at BU METABA, and Tay is a recent graduate of the ABA program (January 2023)

This textbook covers a wide range of topics related to Marketing Analytics, including consumer segmentation, A/B testing, churn modeling, and much more. It is currently being used as the AD654: Marketing Analytics course textbook.

The eBook is freely available at: <u>www.lobsterland.net</u>.

Preface

About the authors

Report an error

0. Introduction

1. Exploring Data

2. Visualizing Data

3. Consumer Segmentation

4. Product Portfolio, Survey Data & Metric-Based Conjoint Modeling

5. Customer Lifetime Value, Brand Metrics, and **Email Campaign Metrics**

6. Experiment Design, A/B Testing, and Statistical Distributions

7. Understanding Classification Models and Assessing their Performance

8. Logistic Regression

9. From Single Trees to Random Forests

10. Pricing Analytics

11. Forecasting

12. Extracting Data from the Web

13. Text Analysis

14. Recommender Systems

15. Data Analytics in the Cloud

16. Advanced Modeling Techniques – Interaction terms

17. Entering the Field of Marketing Analytics

18. Conclusions

19. Datasets

20. Dataset descriptions

21. Videos

Business Dynamics in North America: Analysis of Spatial and Temporal Trade Patterns

Rajagopal & Vladimir Zlatev

Cham: Switzerland, A Palgrave Macmillan Imprint (2018)

Cham: Switzerland, Springer, A Palgrave Macmillan Imprint **Brief Description of the Book**

This book discusses the contemporary trade dynamics necessary for companies to grow competitively in the global marketplace, extending the conceptual and analytical foundations of international trade and economy in North America. This book examines the growth of international trade in North America during the pre-and post-North American Free Trade Agreement (NAFTA) and analyzes the complexities that occurred when the economic recession struck the global markets. It outlines applied tools and techniques for business projects to thrive in the competitive marketplace and serves as a learning post and a think tank for students, researchers, and business managers operating in a global landscape.

This book examines the growth of international trade in North America during the pre-and post NAFTA and analyzes the complexities that occurred while the economic recession struck the global markets. The trade and economy in North America has been woven around the market power of the United States since long. This book is an outcome of the continuum of the thought process from a classroom to a wider platform of audience. Initially, w vorked out a teaching agenda on international busin management and business expansion models for North American companies and discussed them in length in the dassroom encouraging timeless discussions on the subject that helped in developing new conceptual frameworks on the subject.

Keywords: NAFTA, trade policy, foreign direct investment, free trade, economic recession globalization, market share, import-export, protectionism, venture collaborations, market volatility, international trade, competitive advantage, joint ventures, emerging markets

Highlights

- Salient book to discuss the 21st century economic relationship between the US and Mexico
- Addresses the blend of business management strategies with the impact of politico-economic factors on international trade.
- **Elaborates on the dynamics of competitive** markets growing in the NAFTA region.

s trade brics tiation big risk recession shifts automotiv shedging capacity resources partnering market productiv growth arbitrage innovation democratic industrial integration nal investment drivers agreement utiliz plitical business drivers agreement utilization export ystem international ^{new} foreign manufacturing ^{canada} gu model disruptive competitive distribution ^{north} franchish political business policy

Endorsements

"A reference book with relevant information for those of us who want to understand the conceptua and analytical foundations of international trade and economy in the North American region. An insightful and thoughtful guide ... "

Raquel Castaño, Director of EGADE Business School, Monterrey, NL, Mexic

"This book discusses the current dynamics of international business against the backdrop of national industrial and trade policies with particular reference to the North American Free Trade Agreement (NAFTA) countries. It will be an excellent reference book for those who would like to understand the micro dynamics of doing business across borders in an ever-evolving political economy framework of regional and global trade policies." Hiranya K. Nath, Professor of Economics, Sam Houston State University, Huntsville, TX

"These are the critical times where different trading blocs, including NAFTA are scrutinized and reevaluated for mutual benefits. In recent months, on both sides of the ocean, alternative strategies for better performing trading blocs are developed by public policy makers and industry decision makers alike. In particular US government is very much interested in re-negotiating the NAFTA agreement with both Canada and Mexico. With this background information, in their eye-opener and insightful book Business Dynamics in North America Rajagopal of EGADE, Mexico and Vladimir Zlatev of Boston University, USA draw our attention very forcefully to existing and evolving business dynamics in North America through impactful analysis of spatial and temporal trade patterns. In this timely book, the authors investigate contemporary issues such as industrial policy and trade competitiveness in North America, market integration in NAFTA region, venture collaborations, functional strategies in managing international trade are analyzed conceptually as well as analytically. This is a book of significant value to corporate America, government officials, trade representatives, research scholars and students of international business and trade. I highly

recommend it."

Springer, Cham: Switzerland

Erdener Kaynak, Ph.D., D.Sc. Professor of Marketing and Chair Pennsylvania State University at Harrisburg

Availability of the Book

Boston University Library

About the Authors Acknowledgements Preface List of Tables Section I: Chapter 1 Chapter 2 Chapter 3 Chapter 4 Section II: Chapter 5 Chapter 6 Chapter 7 Chapter 8 Section III: Chapter 9 Chapter 10 References

Index

Chapter 1 discusses an overview of North American trade liberalization effects in reference to NAFTA and international trade policy perspectives to extend cooperation for rebuilding the trade and economy during the post-economic recession period. Chapter 2 critically examines various trade and economic development factors in the context of NAFTA partner countries. Among these, the shifts in industria policy in Mexico, loose ends of industrial policy, US industrial policy, export trends in Mexico, financial integration and international trade, search and development and disruptive tendencies in markets have been deliberated in this chapt

Chapter 3 analyzes the impact of market integration on the economy responding the pertinent questions that remain unresolved, whether the market integration through regional trade agreements delivers the desired benefits to the developing nations as compared to the one with the develop trade and economy conditions. Chapter 4 discusses manufacturing performance among the North American countries during the pos NAFTA period across the product portfolios in the principal industries. Chapter 5. This chapter broadly discusses the current scenarios of human resources management, talent search organizations, changing organization structures among the companies in the North American region, status of innovation, technology, and research and development, attractions towards international investments, and the strategies of companies on arbitrage and hedging in international markets.

Market volatility and risk factors have been discussed in the Chapter 6 with specific reference to the topics on product lifecycle management microeconomic technology drivers, NAFTA status in the decade of 2020, opportunities of business collaborating understanding the market competition, and probable international trade risks. Chapter 7 addresses international trade policy and development perspectives by critically examining the effects of changing political ideologies on international trade and economy in the North American region, international trade policies, NAFTA conflicts and settlements, globalization and business analytics, and new dimensions of competitive growth.

Functional strategies in managing international trade are addressed in Chapter 8 from managerial perspectives with focus on marketing-miz distribution, operations and logistics, international branding, pricing in international markets, and bringing sustainable differentiation to stay competitive in the global marketplace. Chapter 9 discusses exploring opportunities in international trade development by emphasizing new strategies concerning modes of entry, strategic collaboration, and cross-border investment in the North American region. The conclu Chapter 10 addresses the challenges ahead in international trade in view of the current political thinking in the region, cross-cultural shifts in the global marketplace, business collaboration and market competition, and technology driver ahead in marketing at international destination

Book Title

Business Dynamics in North America

DOI https://doi.org/10.1007/978-3-319-57606-0

Copyright Information The Editor(s) (if applicable) and The Author(s) 2018

eBook ISBN 978-3-319-57606-0 Published: 08 August 2017

Topics Trade and Retail, Emerging Markets and Globalization, International Economics

> This book has been used a principal reading for The course AD 755 OL on Doing Business in North America scheduled an elective course at MET Boston University during 2014-2017

Contents of the Book

Understanding North American Trade and Economy Scenario Overview: North American Trade and Economy Industrial Policy and Trade Competitiveness in North America Market Integration in NAFTA Region

Structural Growth in Trade

Operationalizing Business in Destination Markets Venture Collaborations and Management Market Volatility and Risk Factors

International Trade Policies and Development

Functional Strategies in Managing International Trade **Rethinking Future Strategies**

Opportunities in International Trade Development Globalization and Challenges Ahead

Bibliographic Information

Book Subtitle Analysis of Spatial and Temporal Trade Patterns

Palgrave Macmillan Cham

Published: 17 August 2017

Hardcover ISBN

Edition Number

978-3-319-57605-3

Publisher

Rajagopal, Vladimir Zlatev

Authors

eBook Packages Business and Management Business and Management (R0)

Softcover ISBN 978-3-319-86205-7 Published: 11 September 2018

Number of Pages XVIII, 301

Teaching Reference

This book is being used as recommended text For the course MT 5016 on International Marketing At EGADE Business School, Tecnologico de Monterrey, Mexico in the MBA program since 2018.

Concluding Remarks

In view of the changing political concerns, most countries have set off structural reforms as growth drivers toward macroeconomic activities, international trade, financial markets, generation, and use of public. resources, governance, and labor markets. The trade liberalization process has also triggered off the opportunities in the countries of Central and Eastern Europe, Asia, and Latin America to look for new business collaborating countries and expand their international trade relations. The trade relationships need to be based on fundamental principles and shared values, which in turn can be translated into clear political messages and a general sustained process of dialogue and cooperation for sustainable trade development among the partnering countries.

The negotiations should also be dealt with simplifying the customs rules and procedures and enhancing the coverage of products and services under international trade. New markets, lower production costs, and higher profit rates have been the main motivators in investing to the transition countries. The bi-regional diplomatic negotiations should be evolved toward developing an action plan aiming at reducing non-tariff barriers and transaction costs, as well as promoting trade and investment opportunities between the two regions.

The trade-related negotiations among the Latin America and East Asian countries should also focus on the technical norms and standards; rules of origin, anti-dumping, subsidies, countervailing measures; other liberalization and deregulation measures (privatization);sub-regional, regional, and hemispheric integration processes; and convergence and divergence between regional integration and multilateral trade regimes.

About the Authors

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Citation

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Identifying Sub-fields of Business English by Clustering Text Embeddings

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Introduction

Business English is a popular field of English for Specific Purposes (ESP) as it helps non-English speakers better interact with business organizations across the world (Bhatia & Bremner, 2012). Understanding the structure of sub-fields of Business English is essential to improve education materials and contribute to facilitating business communications. This study aims to identify subfields of Business English by clustering academic works based on text embeddings.

We analyzed 3,096 works tagged with the concept "Business English" and classified as "journal-article" in OpenAlex (Priem, Piwowar & Orr, 2022). The data were retrieved on July 7, 2022. In OpenAlex, the only lower-level concept of "Business English" is "English as a lingua franca", which does not reflect the knowledge structure of Business English so that confirms the importance of this study.

To identify sub-fields of Business English, SPECTER (Cohan et al., 2020), a pre-trained embedding model specialized for scientific texts, was used for converting the concatenation of the title and the abstract of a paper into an embedding vector. The embeddings for all target journal articles were clustered through BERTopic (Grootendorst, 2022) to assign the articles into sub-fields. The sub-fields were labeled by the authors and drawn on a tree map.

Bibliometric Analysis

Table 1 lists the top 5 journals with respect to the number of articles in Business English. "The Bulletin of the Association for Business Communication", "The Journal of Education for Business", "Business Communication Quarterly" and "Journal of Business Communication" are international journals.

"Overseas English" is managed by Chinese researchers.

Across all journals in the data, 54% of authors are affiliated with Chinese institutions out of 2,330 authors after we manually filled in the missing information of authorships in OpenAlex to make sure that country information is complete (followed by the United States -18%, Russia -3%, and the United Kingdom -2%). These observations suggest that Business English has two main groups: one consisting of learners and educators in China and the other consisting of educators in English-speaking countries.

Table 1

The Bulletin of the Association for Business Communication101Overseas English80The Journal of Education for Business72Business Communication Quarterly66	Journal	Counts
Overseas English 80 The Journal of Education for Business 72 Business Communication Quarterly 66	The Bulletin of the Association for	101
Overseas English 80 The Journal of Education for Business 72 Business Communication Quarterly 66		80
Business Communication Quarterly 66	Overseas English	80
	Business Communication Quarterly	66

Clustering and Labeling

Next, we parsed the title and the abstract for each article and vectorized the texts through SPECTER (Cohan et al., 2020). As a task of grouping similar objects together, clustering allows us to categorize articles and interpret them as sub-fields of Business English. Using BERTopic (Grootendorst, 2022), we visualized the hierarchical structure of clusters in Figure 1. We labeled each cluster and its parents in the hierarchical structure based on title, abstract, and frequent words (Figure 2).

Figure 1

students. English.

Cooperative Learning is the method for better practice. When studying Business English writing, students not only need to practice writing itself but also are required to expand their business vocabulary and understand foreign business languages to conduct bilingual interpretations. Books, ESP journals, and grammatical school instructions are the types of learning materials that students use for reference.

English.

communicative purposes.

L	3
Business English	
B	u

Interpreting the Sub-fields

Business English is divided into two sub-fields, Learning and Teaching. Learning includes Learning Process, Business Writing, and Materials setting off from the side of

English Skills including listening, reading, and speaking are what students practice while learning Business

Teaching in Business English comprises Language Study and Vocational Translation with teachers being dominant in this branch. Communication Case is to teach communication courses with the case method. Language without borders internationalizes Business English by placing communication under multilingual contexts. ESP materials provide guiding support for teaching. Vocational Translation covers vocational training, translation teaching and intercultural communicative teaching. Vocational Training focuses on the cultivation of talents for teaching Business

Translation Teaching intends to improve the candidates' capabilities of Business English translation by integrating pedagogical theories and multimedia technology into teaching methods. Intercultural Communicative Teaching aims to teach Business English with intercultural and

Implications

This study provides guidance for both Business English educators and learners. Business English educators, such as teachers and instructors, can be informed of teaching content and improve their teaching methods by referring to our interpretation. For students or business professionals, who are interested in Business English, our study enables them to be familiar with subjects so they would be more capable of applying acquired knowledge in workplaces.

Conclusion

This study identifies sub-fields of Business English by clustering academic works with a text embedding method. The identified sub-fields represent the knowledge structure of Business English well and are expected to strengthen Business English education.

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Climate Change Narratives of Organizations Funded by ExxonMobil

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Background

Introduction of ExxonMobil:

ExxonMobil is an American multinational oil and gas corporation that holds the title of the largest investor-owned oil company and one of the big oil companies in both production and market value.

ExxonMobil had extensive knowledge of the climate disruption caused by fossil fuel pollution, but instead of taking the social responsibilities, the company chose to finance an elaborate campaign to cast doubt on the issue (Desmog, n.d.).

From 1998 to 2017, ExxonMobil funded more than 36 million dollars for 69 organizations (Union of Concerned Scientists, 2017). Among them, 50 organizations registered their official Twitter accounts and frequently tweeted about climate science and dimate policies.

Top 4 Exxon Funded Organizations:

- . U.S. Chamber of Commerce (67%)
- . American Enterprise Institute (11%)
- . Manhattan Institute (8%)
- . American Legislative Exchange Council (4%)

Data and Methodologies

Data Resource and Introduction:

The Twitter API, a programmatic access to retrieve and analyze Twitter data, was utilized to access the Twitter accounts of 50 organizations that received funding from ExxonMobil.

Twitter API accessed approximately 1.4 million tweets from these organizations posted from November 2007 to December 2022. The collected tweets were filtered based on the 32 selected climate change-related keywords. See Figure 1. It results in 34,433 tweets. After removing duplicate tweets, we ended up with 22,940 tweets for our further analysis.

re.sub() function from the Regular Expressions (re) was utilized to preprocess text data.

adaptation	carbon dioxide equivalent	global average temperature	ocean acidification
aerosols	carbon sequestration	global warming	ozone
anthropogenic	climate	greenhouse effect	radiative forcing
biodiversity	climate change	greenhouse gases	renewable energy
biofuel	deforestation	hydrologic cycle	stratosphere
biomass	el niño	ipcc	unfccc
carbon cycle	emissions	methane	weather
carbon dioxide	evapotranspiration	mitigation	exxon
Figure 1.1	Figure 1.2	Figure 1.3	Figure 1.4

Data and Methodologies	
 Preprocessing Text Data: module in Python to clean the tweet text by removing URLs, hashtags, punctuations and special characters, numbers, and multiple whitespaces. Word Embedding: Applying Google's T5 (Raffel et al., 2020) from the SentenceTransformer model in Python that takes a string (text) as input and returns a 768-dimensional vector as output Classification: Utilizing community_detection function from the util package of "Sentence-Transformers" with text embeddings to identify 	Do th
 dusters (https://www.sbert.net/index.html) Visualization: Apply UMAP (Uniform Manifold Approximation and Projection; McInnes et al., 2020), a dimension reduction technique, to visualize cluster results. 	
 Analysis Direction: Identify topics on all filtered tweets in general Identify topics on tweets posted by each organization 	1
Climate Change Misinformation Topic 1	
Topic 1: Biden's energy plan hurts economic growth Example Tweets screenshot:	
So Heritage Foundation & Heritage - Nov 2, 2022	The optimal respectively From manu
Climate Change Misinformation Topic 2	Introdu
Topic 2: Climate change is not threatening	
Despite some natural causes, it's proven that human activities accelerate dimate change and impact the whole world. The global surface temperature goes up with the accumulation of greenhouse gas concentrations, resulting in more hot days and heat waves. Climate change is threatening the world along with more severe storms, increased drought, rising ocean, loss of species, more health risks, no enough food and poverty and displacement (source from United Nations Climate Action). We identified a significant duster advocating that dimate change	The Heartla think tanks. organization its founding market solut Heartland In After removing posted by H

Example tweets screenshot:

change is not threatening and it is alarmist.

is not threatening. However, the duster daimed that climate

The Heartland Instit

B:00 PM · Nov 4.

parameters for 'min community size' and 'threshold' in the 'community detection' function were determined as 100 and 0.85 from which 7 dusters were identified.

ally investigations, the main topics of each cluster were identified and shown in the Figure 2.

skeptic

£

ction of Top Contributor of Climate Change Misinformation - Heartland Institute

nd Institute is one of the world's leading free-market It is a national nonprofit research and education based in Arlington Heights, Illinois. Its mission since in 1984 is to discover, develop, and promote freetions to social and economic problems. (Source from stitute website)

ed duplicated tweets, we collected 3,897 tweets eartland Institute since Nov. 2017 to Dec. 2022, from which we identified 9 dusters with our model and almost each duster talked about dimate change misinformation. It claimed that climate change is alarmist and it's not threatening. It even greated own Heartland Daily Podcast to spread climate change misinformation and fake science about climate change.

	*	The Hear @Heartla	tland Institut ndInst	e	
ND	A Dialo Check	ogue on G it out. htt	lobal Warmin p://tinyurl.co	ng. What does om/6ohqbb	an alarmist say to a
E	3:46 PM	M · Dec 16, 2	2008	~	
		Ŷ	τţ	0	М

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United Nations|Climate Action: https://www.un.org/en/climatechange/science/causeseffects-climate-change

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Assessing the Veracity of Climate Change Information on Twitter

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Abstract

This research investigates the dissemination of false and misleading information related to dimate change on social media, while examining key contributors and influencers responsible for propagating such deceptive content. Disinformation on social media platforms poses a challenge as it is often presented in a complex and convoluted manner, making it difficult to discern. Furthermore, entities with intentions to deceive may collaborate with other organizations to amplify their messages. Our study analyzes climate change-related tweets from 2008 to 2023, utilizing machine learning algorithms to identify and categorize misleading claims based on the CARDS system of climate change misinformation super-claims proposed by Coan et al., 2021. We employ a two-way coding method, comparing cosine similarity with human coding, and achieve approximately 75% overlap between the techniques. We also examine the Twitter activity of organizations funded by ExxonMobil and scrutinize their messaging to identify narratives. Additionally, we pinpoint prominent Twitter accounts that frequently post misinformation and investigate the accounts that propagate this content via retweets, employing a network analysis approach.

Background

In today's digitally connected world, social media platforms have become integral to the dissemination of information, shaping public opinion and discourse on various subjects, including climate change. However, the vast and unregulated nature of these platforms has led to a proliferation of misinformation, with climate change being no exception. As this global crisis intensifies, the spread of misleading and false information on social media has the potential to undermine scientific consensus, hinder public understanding, and stall necessary policy action. It is crucial to identify and combat the sources and spread of dimate change misinformation on social media to foster informed decision-making and encourage meaningful action. This research aims to investigate the dynamics of misinformation dissemination on social media, scrutinize the key contributors and influencers perpetuating such falsehoods, and provide insights into the narratives and strategies employed to mislead the public on the issue of climate change.

Global warming is not happening.

Track 1: Text Similarity Approach

We hypothesized that tweets of which semantics are highly similar to a misinformation daim likely contain the daim in texts. To measure semantic similarity between tweets and daims, we converted all tweets and simplified claims into embedding vectors by using Google's T5 model. This model was pre-trained on the extensive C4 dataset, comprising over 750GB of deaned and filtered web text from the Common Crawl archive, which allowed T5 to develop a rich understanding of language patterns and structures. The model was subsequently fine-tuned on various downstream NLP tasks, resulting in state-of-the-art performance across numerous benchmarks (Raffel et al., 2020).

Google T5 sentence embeddings

The Google T5 model is a versatile and powerful NLP model based on the transformer architecture, excelling in various tasks like translation, summarization, question-answering, and sentiment analysis. By using a unified text-to-text input-output format and leveraging the C4 dataset for pre-training, T5 achieves state-of-the-art results across multiple benchmarks, making it an effective choice for language understanding and generation challenges.

Results

we computed the cosine similarity between the embeddings of simplified claims and tweets. We selected the top 20 tweets with the highest cosine similarity scores in each subdaim to create an initial version of the survey. For example:

Superclaim	subclaims	Keywords for collecting the tweets	anchors	tweets	Cosine similarity
Global warming is not happening	Heading into ice age	global warming (head OR heading) ice age	heading into	 Somebody said something about global warming. Feels like ice age is coming #FreezingCold https://t.co/ltY3 yP6JfL 	0.8942
Climate solutions won't work	Politics are harmful	climate (policy OR policies) (harm OR harmful)	policies are harmful	Some policies to fight climate change have done more harm than good http://t.co/HFB uVXNDrz	0.8760

Track2: Machine Learning Approach with CARDS

The CARDS (Climate Advocacy, Research, and Discourse Systems) model is a novel approach for systematically categorizing and analyzing climate change discourse based on a hierarchical taxonomy of contrarian claims and counterclaims. By combining

machine learnin expert annotato model classifies 32,000 paragrap from various so as contrarian th reports, into sup and sub-claims. comprehensive grained analysis discourse allow researchers an policymakers to understand the of the dimate de develop effecti communication

dataset.

To assess the prediction performance, we chose a sample of 30 tweets from each group, resulting in 540 tweets. We employed the majority rule to label our data, assigning three labels per tweet. So far, we have successfully manually labeled 150 tweets, achieving approximately 60% accuracy.

	Claim Code		Claim label
	1		Global warming is not happening
gwith		1_1	Ice isn't melting
		1_2	Heading into ice age
rs, the		1_3	Weather is cold
		1_4	Hiatus in warming
over		1_5	Oceans are cooling
he of toxt		1_6	Sea level rise is exaggerated
		1_7	Extremes aren't increasing
mos such		1_8	Changed the name
1000, 5001	2		Human Greenhouse Gases are not causing global warming
nk tank		2_1	It's natural cycles
		2_2	Non-Greenhouse Gas forcings
er-claims		2_3	
		2_4	
This		2_5	Emissions not raising CO, levels
	3	3 1	Sansitivity is low
and fine-		3.2	No species impact
C 11 (3 3	Not a pollutant
of climate		3 4	Only a few degrees
_		3_5	No link to conflict
S		3_6	No health impacts
J	4		Climate solutions won't work
1		4_1	Policies are harmful
hottor		4_2	Policies are ineffective
Dellei		4_3	Too hard
lynamice		4_4	Clean energy won't work
Jynamics		4_5	We need energy
hate and	5		Climate movement/science is unreliable
		5_1	Science is unreliable
/e		5_2	Movement is unreliable
		5_3	Climate is conspiracy
strategies. Coan et al. 2021			
			5001101 al., 2021

How do we leverage CARDS?

We applied the CARDS model to a dataset of 680k deaned tweets from 2007 to 2023, categorizing them into 17 sub-claims. Using the Twitter Academic API and search queries, we gathered 1.44 million tweets and leveraged the original CARDS training set to rebuild the model and assess its performance on this social media

uper claim 1			
claim1': 'global warming (happen OR happening)',			
slaim1_1': 'global warming ice (melt OR melting)',			
claim1_2': 'global warming (head OR heading) ice age',			
claim1_3': 'global warming weather cold',			
claim1_4': 'global warming hiatus',			
claim1_5': 'global warming (ocean OR oceans) (cool OR cooling)',			
claim1_6': 'global warming sea level rise (exaggerate OR exaggerated)',			
claim1_7': 'global warming (extreme OR extremes) (increase or increasing)',			
claim1_8': 'global warming (change OR changed) name',			
super claim 2			
claim2': 'human greenhouse (gas OR gases) (cause OR causing) global warming',			
claim2_1': 'global warming natural (cycle OR cycles)',			
claim2_2': 'greenhouse (gas OR gases) (force OR forcing)',			
claim2_3': 'evidence greenhouse effect',			
claim2_4': 'co2 (rise OR rising)',			
claim2_5': '(emission OR emissions) (raise OR raising) co2 (level OR levels)',			
t super claim 3			
claim3': 'climate (impact OR impacts) bad',			
claim3_1': 'climate sensitivity low',			
claim3_2': 'climate species impact',			
claim3_3': 'climate pollutant',			
claim3_4': 'climate (degree OR degrees)',			
slaim3_5': 'climate conflict',			
claim3_6': 'climate health (impact OR impacts)',			
super claim 4			
claim4': 'climate (solution OR solutions) work',			
claim4_1': 'climate (policy OR policies) (harm OR harmful)',			
claim4_2': 'climate (policy OR policies) (effective OR ineffective)',			
claim4_3': 'climate (policy OR policies) hard',			
claim4_4': 'clean energy work',			
claim4_5': 'need energy (fossil OR (nuclear power))',			
super claim 5			
claim5': 'climate (move OR movement OR science) unreliable',			
Claim5, 1': 'climate science unreliable' # included in the super claim 5			

#claim5_2': 'climate movement unreliable', # included in the super claim 5

Initial Results

Next Step

For the Track 1: Upon obtaining our initial dataset, which comprises tweets exhibiting high cosine similarity to the anchor tweets (i.e., potentially containing misinformation), we plan to engage the broader community of Boston University for assistance in the labeling process. By transforming our dataset into a survey, we aim to leverage the collective expertise of the community in identifying tweets that our algorithm deems likely to be misinformation related to climate change. We will initially launch the survey within Metropolitan College, followed by a broader rollout to the entire Boston University community. The outcomes of this survey will offer valuable insights into the quality and characteristics of our dataset, ultimately aiding our understanding of climate change misinformation on social media platforms.

For the Track 2: In order to evaluate the performance of the CARDS model and develop a high-quality dataset, we will persist in undertaking the labeling task. Subsequently, our objective is to construct a classifier capable of detecting misinformation in tweets. To achieve this, we will explore various transformer architectures and employ advanced techniques in order to enhance accuracy and performance.

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3:45 to 4:30 pm SESSION 3, PANEL DISCUSSION Chat GPT and the Future of Education & Business Analytics

RESOURCES: ABA Program Webpage

Judah Phillips Entrepreneur, Founder https://quarkai.com, BU ABA Adjunct Professor, ABA Courses Co-Developer (2018) AD654, and AD688, Author eCommerce Analytics, Building a Digital Analytics Organization, Digital Analytics Primer https://www.linkedin.com/in/judahphillips/ https://www.thriftbooks.com/a/judah-phillips/2004240/

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Applications of Chat GPT at BU MET: Live Demonstrations

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