

Associate Proposal Development Consultants

InteliSpark (www.intelispark.com) is looking for Associate Proposal Development Consultants. This is a great alternative to a traditional post-doc position, for scientists interested in non-laboratory careers in science. Those interested in academic research career will find the training and experience in the art of winning federal research funding invaluable. Associate Proposal Development Consultants work with Senior Team Members conceptualize and develop high-quality scientific research proposals for NIH, NSF, DOD, NASA, DoE, and other Federal funding agencies. Associate Proposal Development Consultants are responsible for the highest quality written scientific research proposals. The work includes conducting literature reviews, developing research strategy recommendations for clients, writing/developing/editing research proposals. Ideal candidates will have scientifically eclectic interests and the ability to quickly pick-up concepts outside of their immediate field of science. Compensation based on NIH post-doc stipend rates. Successful candidates will have the opportunity to grow into the Proposal Development Consultant role that serves as a project lead on proposal projects. Interested candidates should send a CV/resume and letter of interest to Kirk Macolini at kirk@intelispark.com.

Job Requirements

- Ph.D. in a STEM field (exceptional candidates with M.S. degrees considered)
- Outstanding writing skills (with respect to quality and productivity)
- Outstanding time management skills
- Ability to rapidly comprehend new scientific concepts and fields
- Ability to work independently in a dynamic, growing entrepreneurial environment
- Interested in start-up ecosystems and advancing innovative technologies to commercialization
- Ability to work well independently and in teams
- Excellent organizational and communication skills

About InteliSpark

InteliSpark (www.InteliSpark.com) is an Ithaca, NY based, hands-on business development consulting firm specializing in securing non-dilutive federal R&D funding for start-ups. We specialize in securing non-dilutive funding for start-ups through the Small Business Innovative Research (SBIR), Small Business Technology Transfer (STTR), and other government research funding programs. We work with start-ups, universities, venture capital firms and economic development programs to match small innovative companies and technologies with funding opportunities. Using our proven track record of creating winning SBIR/STTR proposals, we turn those opportunities into realities.